

BOARD POLICY LETTER

Remimeo 14 NOVEMBER 1973RA
Orgs ISSUE V
SHs REVISED 12 DECEMBER 1976

CANCELS
BPL 14 NOV 73R ISS V SAME TITLE
AND
BPL 14 NOV 73-1 ISSUE V
ERRATA ADDITION

Org Exec Course Checksheet
Series 7RA

ORGANIZATION EXECUTIVE COURSE CHECKSHEET

VOLUME SIX
DISTRIBUTION DIVISION

NAME: _____ ORG: _____ DAY/FDN
POST: _____ SECT: _____ DEPT: _____ DIV: _____
DATE STARTED: _____ DATE COMPLETED: _____

THE COURSE: This checksheet covers Volume 6 of the Organization Executive Course, Division 6. The textbook for this Course is OEC Volume 6 in its entirety, which is available from all Scientology Organization Bookstores, or the Scientology Publications Organization DK, Jernbanegade 6, 1608 Copenhagen V, Denmark, OR Scientology Publications Organization US, 2723 West Temple Street, Los Angeles, California 90026.

PREREQUISITES: Student Hat.

PURPOSE: The purpose of this checksheet is to fully train public, distribution personnel and all staff in Distribution Policy, and so produce an on-policy Distribution Division which does produce its products throughout an org and thus bring about expansion and superlative organization.

STAFF STATUS III: Div 6 staff who complete this checksheet on OEC Vol 6 along with an increased volume of production in their own Division will be awarded STAFF STATUS III, which is credited on the remaining OEC. All policy later than the OEC Volumes will appear on the Snr OEC and FEBC.

CONDITIONS: All Scientology Organizations are authorized to

run the OEC for staff and public.

HOW TO STUDY THIS COURSE: Twin checkouts are not required. The student studies the Course materials according to BPL 18 Oct 76 SUCCESSFUL TRAINING LINEUP, ensuring that items are studied to achieve 100% understanding and ability to apply. The student studies all the materials, does all the drills on the checksheet.

BPL 14 Nov 73RA

- 2 -

Issue V

Rev 12 Dec 76

The number following each checksheet item is the page number from Vol 6 OEC.

All cancelled policy contained in OEC Volume 6 have been deleted from the checksheet. These cancelled issues are listed in Correction Section A at the back of the checksheet with their OEC Volume page number.

WORD LISTS

Look up any words not fully understood in a dictionary and use in sentences until grasped.

KEEPING SCIENTOLOGY WORKING

*1. HCO PL 7 Feb 65 KEEPING SCIENTOLOGY WORKING	— — —
*2. HCO PL 17 Jun 70 TECHNICAL DEGRADES	— — —
3.	— — —
4.	— — —
5.	— — —

DISTRIBUTION DIVISION 6

PART 1

FORM, PURPOSES, IDEAL SCENES PRODUCTS AND STATISTICS

PUBLIC RELATIONS	—	ACTIVITIES	—	PES	—
KEY QUESTION	—	PROPAGANDA	—	MORALE	—
SELECTION SLIP	—	AWARENESS	—	MEDIA	—
DISTRIBUTION	—	ETHNICS	—	SUCCESS	—
PRESS RELEASE	—	RESEARCH	—	FIELD	—
PROMOTIONAL	—	POPULAR	—	FSM	—
RJ PLANNING	—	GUNG HO	—	SEMINAR	—
COMMISSIONS	—	PUBLIC	—		

*1. 18 Jun 65 AREAS OF OPERATION

1 — — —

1a. CLAY DEMO: Div 6 public and how Div 6 builds up CF.	— — —
2. Circa 65 DISTRIBUTION DIVISION 6 ORG BOARD	3 — — —
3. 28 Jun 65 DISSEM DIVISION-DISTRIBUTION DIVISION (SEC ED 38 SH)	4 — — —
4. 30 Sep 65 STATISTICS FOR DIVISIONS (Excerpt: DIST DIV 6)	4 — — —
*5. 20 Nov 65 THE PROMOTIONAL ACTIONS OF AN ORGANIZATION (Excerpt: DISTRIBUTION DIVISION 6)	5 — — —
5a. DEMO: The promo actions of Div 6.	— — —
6. 6 May 66 DISTRIBUTION DIVISION 6 ORG BOARD	6 — — —
7. 10 Sep 67 STATISTICS-GDS DIV SIX	6 — — —
8. 26 Oct 67 THE PUBLIC DIVISIONS	7 — — —
9. 2 Nov 67 DISTRIBUTION DIVISION - DEPTS OF PUBLIC INFORMATION, CLEARING AND SUCCESS (Reissued as BPL)	9 — — —

BPL 14 Nov 73RA

- 3 -

Issue V

Rev 12 Dec 76

10. 26 Oct 68 EXECUTIVE COUNCIL	12 — — —
11. Circa 69 PUBLIC DIVISIONS 6, 7 & 8 ORG BOARD OUTLINE	13 — — —
12. 30 Jan 69 PUBLIC DIVISIONS ORG BOARD (Reissued as BPL)	18 — — —
13. 10 Jun 70 PUBLIC DIVISIONS AND TECH ADMIN RATIO	35 — — —
14. 28 Aug 70 AUDITORS ASSOCIATION (Reissued as BPL)	52 — — —
15. 28 Nov 71 PUBLIC DIVISION STATISTICS (Rev & reiss as BPL)	86 — — —
16.	— — —
17.	— — —
18.	— — —
19.	— — —

PART 2

NULLIFICATION __ "TIGERS" __ OES __
SPORADICALLY __

*1. 8 Dec 65 DISTRIBUTE: TO SPREAD OUT SO
AS TO COVER SOMETHING

88 — — —

1a. DRILL: Draw up a chart of Div 6 comm lines.	89	— — —
2. 4 Oct 67 ORG EXEC SEC AND DISTRIBUTION		
3. 24 Apr 68 DIVISION 6 DISTRIBUTION (BPL status)	90	— — —
4. 12 Aug 68 REASONS WHY DIV 6s DON'T FUNCTION (Reissued as BPL)	91	— — —
4a. DEMO: The reasons why Div 6s don't function.		
5. 5 Sep 68 VITAL ORG ACTIVITIES	92	— — —
6. 9 Jan 69 BOOK AND FILM FESTIVALS (BPL status)	92	— — —
7. 31 Mar 69 PUBLIC DIVISIONS STAFFING QUALIFICATIONS (BPL status)	94	— — —
8. 7 Apr 69 DIV 6 PINS (BPL status)	95	— — —
*9. 10 Dec 69 SUPERIOR SERVICE IMAGE PGM NO. 1 (LRH ED 54 INT)	96	— — —
9a. ESSAY: How to implement this program.		
10.		
11.		
12.		
13.		
14.		

PART 3

NONSECTARIAN — INSURGENCY — PE
BILLBOARDS — DISAFFECTED — GRADIENT —
"BULL PEN" —

1. 1 Oct 64 THE USE OF SCIENTOLOGY MATERIALS (PAB No. 36)	98	— — —
1a. CLAY DEMO: Rules 1-4 on use of Scientology materials.		— — —

BPL 14 Nov 73RA — 4 —
Issue V
Rev 12 Dec 76

*2. 15 Sep 59 DISSEMINATION TIPS (HCOB)	101	— — —
2a. ESSAY: Putting in the Tips.		— — —
2b. DRILL: Disseminate Scientology by locating an area of interest and penetrating per General Comment.		— — —
3. 23 Sep 59 THE PERFECT DISSEM PROGRAM (HCOB)		— — —
3a. DRILL: Draw up a program per HCOB	105	— — —

23 Sep 59.	— — —
*4. 28 Apr 60 BOOKS ARE DISSEMINATION (HCOB)	108 — — —
5. 21 Mar 65 PE COMES AFTER THEY HAVE READ A BOOK (HCO EXEC LTR)	111 — — —
*6. 23 Oct 65 DISSEMINATION DRILL	112 — — —
6a. DRILL: Do the Dissem Drill on someone.	
*8. 23 Nov 69 INDIVIDUALS VERSUS GROUPS	114 — — —
8a. CLAY DEMO: The 2 valuable data.	— — —
9.	— — —
10.	— — —
11.	— — —
12.	— — —
13.	— — —

DEPARTMENT 16
DEPARTMENT OF PUBLIC CONTROLLING

APPEARANCES AND PRO
THE ORG IMAGE

BUSINESS-LIKE — INTEGRITY — PRO
TOTALITARIAN — EMANATES — MOCK-UP —
APPEARANCE —

1. 8 Mar 50 FIRST POLICY (Reissued as HCO PL 2 Sep 70)	117 — — —
1a. CLAY DEMO: The first policy.	— — —
2. 21 Sep 58 NEATNESS OF QUARTERS (Excerpt) (HCOB reissued as HCO PL 22 Oct 62)	117 — — —
3. 24 Aug 65 CLEANLINESS OF QUARTERS AND STAFF IMPROVE OUR IMAGE	118 — — —
3a. DRILL: Walk around the Org and check if the Org image is per PL 24 Aug 65. Write up what found and give it to your supervisor.	
*4. 12 Feb 69 RELIGION	119 — — —
5. 17 Jun 69 THE ORG IMAGE	120 — — —
5a. DEMO: Points 1-13	
*6. 12 Nov 69 APPEARANCE AND PRO	123 — — —
6a. ESSAY: On the role of appearance and PRO.	
7. 11 Dec 69 APPEARANCES IN PUBLIC DIVS (Amended by HCO PL 2 Oct 70 page 53)	125 — — —
8.	— — —
9.	— — —

BPL 14 Nov 73RA

- 5 -

Issue V

Rev 12 Dec 76

DIVISION SIX & THE GUARDIAN'S OFFICE

PR COORDINATION

(Further policies on GUARDIAN PR & PRESS
RELATIONS will be found in Volume 7.)ISSUE AUTHORITY GUARDIAN PURVIEW
ES COMM LOBBYING SQUIRREL

*1. 2 Oct 66 PUBLIC PROMOTION	127	— — —
2. 20 May 70 GUARDIAN PUBLIC RELATIONSHIPS (Reissued as BPL)	128	— — —
2a. CLAY DEMO: Areas of Guardian PR.		— — —
3.		— — —
4.		— — —
5.		— — —
6.		— — —
7.		— — —

SURVEYS
THE KEY TO STATSTABULATE EXCHANGE ETHNICS
SURVEY

*1. 18 Dec 71 SURVEYS ARE THE KEY TO STATS (LRH ED 161 INT)	136	— — —
1a. DRILL: Chart out the different types of surveys that can be done on what publics to raise stats.		— — —
2.		— — —
3.		— — —
4.		— — —
5.		— — —
6.		— — —

SUCCESS

COPYRIGHTS SUCCESS VALIDATION

*1.	12 Jul 66	LEGAL ASPECTS OF SUCCESS	
		MATERIAL PUBLICATIONS	139 ____
*2.	7 May 68	THE KEY QUESTIONS	140 ____
3.	25 Apr 69	VALIDATION OF UP STATISTICS (Reissued as BPL)	141 ____
4.		DRILL: Handling a public person at Success	_____
5.			_____
6.			_____
7.			_____
8.			_____
9.			_____

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

INFO PACKS

INFORMATION SELL REACH

1. 3 May 60 PE LITERATURE	142	—	—	—
2. 4 Feb 61 INFORMATION PACKAGES (Excerpt)	142	—	—	—
3. 23 Sep 64 INFORMATION PACKAGES (Excerpt)	143	—	—	—
4. 8 Sep 65 DISTRIBUTION DIVISION - INFO PACKET (SEC ED 88 SH)	143	—	—	—
5. 24 Sep 65 ADS AND INFO PACKETS	144	—	—	—
6. 17 Jan 66 DISTRIBUTION ACTION (SEC ED 169 INT)	144	—	—	—
*7. 15 Aug 66 INFORMATION PACKETS	145	—	—	—
7a. DRILL: Mock up a rough design for an info pack.		—	—	—
8. 6 Sep 66 THE HANDLING, PURCHASED OR RENTED MAILING LISTS	146	—	—	—
8a. DRILLS: Find out where mailing lists can be obtained		—	—	—
9.		—	—	—
10.		—	—	—
11.		—	—	—
12.		—	—	—
13.		—	—	—

BOOKS

DUST JACKET BYLAWS PO
FORMULA FLYERS

1. 17 Mar 65 BOOK SALES REPRESENTATIVE	146	— — —
*2. 7 Apr 65 BOOK INCOME	147	— — —
2a. CLAY DEMO: Book Income		— — —
3. 19 Jul 65 DISCOUNTS (Excerpt)	150	— — —
4. 17 Mar 68 BOOK FORMULA	151	— — —
4a. CLAY DEMO: The Book Formula		— — —
5. 24 Jul 69 PUBLIC DIVISIONS BOOK DISTRIBUTION UNIT (BPL Status)	152	— — —
6.		— — —
7.		— — —
8.		— — —
9.		— — —
10.		— — —

BPL 14 Nov 73RA

- 7 -

Issue V

Rev 12 Dec 76

DEPARTMENT 17

DEPARTMENT OF PUBLIC SERVICING TESTING

RESPONSIBILITY EVALUATION TRAIT
THEETIE-WEETIE PANDORA'S BOX MOTIF
PRESCRIPTION VALENCE —

1. 15 Nov 58 INFORMING PUBLIC OF TEST RESULTS	154	— — —
1a. DEMO: How to inform Public of Test results		— — —
2. 28 Oct 60 NEW TESTING PROMOTION SECTION - IMPORTANT	155	— — —
2a. DEMO: The 4 purposes of Testing		— — —
3. 22 Nov 60 WARNING ON NEW PE	161	— — —
4. 24 Nov 60 TESTING PROMOTION REVISED	162	— — —
4a. ESSAY: Testing as a promotional activity		— — —
5. 29 Nov 60 TESTING PROGRAM CHANGE	166	— — —
6. 16 Jan 61 TESTING LINES (Excerpt)	167	— — —
7. 24 Jan 61 A TEST POLICY ON MD REFERRALS	167	— — —
8. 7 Feb 61 PROPER PUBLIC ROUTING	168	— — —
9. 15 Feb 61 EVALUATION SCRIPT	169	— — —
9a. DRILL: The Evaluation Script until smooth		— — —
10. 2 Mar 61 AUTOMATIC EVALUATION PACKET		— — —

FOR PE FOUNDATION

PE FOUNDATION
PUBLIC COURSES

SNAPPING	MUZZLED	—	GEN	—	
TERMINALS	—	LOCATIONAL	—	SEMINAR	—
AFFILIATIONS	—	PROCESSING	—	TENET	—
ASCENDANCY	—	RACONTEUR	—	VESTED	—
HYPNOTISM	—	GLASSINE	—	ADJUNCT	—
PHYSICIST	—	NUCLEAR	—	DUTIES	—

1. 30 Oct 58	PERSONNEL EFFICIENCY	
	FOUNDATION	174
2. 17 Mar 59	DO IT YOURSELF THERAPY (HCOB)	175
3. 24 Mar 59	HAS CO-AUDIT (HCOB)	176
4. 25 Mar 59	HAS CO-AUDIT & COMM COURSE (HCOB)	177
5. 3 Apr 59	HAS CO-AUDIT & COMM COURSE (HCOB)	179

BPL 14 Nov 73RA

- 8 -

Issue V

Rev 12 Dec 76

6. 23 Apr 59	HAS CO-AUDIT COURSES	183	—	—
7. 28 May 59	NEW HCO WW DEPT	183	—	—
8. 11 Jun 59	DATA ON HAS CO-AUDIT	184	—	—
9. 20 Aug 59	HAT OF PE HCO WW	186	—	—
10. 29 Sep 59	THE ORGANIZATION OF A PE FOUNDATION (HCOB)	187	—	—
11. 29 Dec 60	THE NEW PE AND THE NEW HAS CO-AUDIT (HCOB)	189	—	—
12. 18 Jan 61	COST OF HAS CO-AUDIT & PE	190	—	—
13. 23 Jan 61	PE COURSE ABOLISHED	191	—	—
14. 14 Feb 61	THE PERSONAL EFFICIENCY FOUNDATION (Excerpt)	192	—	—
15. 18 Feb 61	MAGAZINES, TESTING, PE (HCO INFO LETTER)	193	—	—

16.	24 Mar 61	STATUS OF PE COURSES	195	____	____	____
17.	14 Apr 61	PE HANDOUT (HCO INFO LETTER)	196	____	____	____
18.	10 Feb 64	ENROLLMENT ON SELF-DETERMINISM				
		Vol I - 516				
		Vol 2 - 266				
		Vol 4 - 37				
19.	26 Aug 64	PE COURSE	200	____	____	____
20.	13 Aug 65	FOUNDATION - BASIC COURSE ORGANIZATION	201	____	____	____
21.	16 Aug 65	FOUNDATION - BASIC COURSE ORGANIZATION - CORRECTION	203	____	____	____
*22.	12 Sep 65	FOUNDATION COURSE CHANGE	204	____	____	____
22a.	DEMO:	The Supervisor "musts" on HAS and HQS Courses				
23.	13 Sep 65	FOUNDATION COURSE HOURS	206	____	____	____
24.	16 Sep 65	FOUNDATION	207	____	____	____
25.	13 Oct 66	HAS COURSE	207	____	____	____
25a.	DRILL:	Draw up a chart of how to get people into Dept 17 and how they are serviced.				
26.	TAPE:	5601C18 15ACC 4 How to create and instruct a PE Course - Part I				
27.	TAPE:	5610C18 15ACC 4B How to create and instruct a PE Course - Part II				
28.						
29.						
30.						
31.						
32.						

CONGRESSES & SPECIAL EVENTS

(NOTE: Congresses have been cancelled and this data is used for Special Events.)

RE-PLAY ____ EVENT ____ HI-FIDELITY ____
TAPE HEAD FILM GATE

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

1. 18 Jun 57 PEOPLE'S QUESTIONS
(Bulletin)
2. 9 Jul 63 METER DEMONSTRATION BOOTH

HAT (Reissued as BPL)	215	—	—	—
3. 8 Sep 64 RUSH - IMPORTANT CORRECTION	217	—	—	—
4. 16 Sep 64 UNDERSTANDING AND TAPE LECTURES	217	—	—	—
5. 12 Oct 64 CONGRESS ORGANIZATION AND INCREASING INTEREST AND ATTENDANCE (HCO EXEC LETTER)	218	—	—	—
6. 14 Apr 65 CONGRESS "BREAKS" ARE STAFF'S "SHOW" (HCO EXEC LETTER)	221	—	—	—
6a. ESSAY: How to run a successful event				
7. 19 Apr 66 CONGRESS POLICIES	222	—	—	—
8.		—	—	—
9.		—	—	—
10.		—	—	—
11.		—	—	—
12.		—	—	—

QUALITY OF PRESENTATION
AND AUDIENCE ALERTNESS

DEMAGNETIZE MAGNETIC FIELD PLAYBACK
ISO-PROPYL SOLVENT CAPSTAN

1. 10 Feb 67 TAPE AND FILM PRESENTATION (Reissued as BPL)	223	—	—	—
2. 1 Apr 68 TAPE PLAYBACK FIDELITY (Reissued as BPL)	225	—	—	—
3. 20 Dec 69 MICROPHONE HANDLING (Reissued as BPL)	225	—	—	—
4. 6 May 71 AUDIENCE ALERTNESS & TAPE PLAYERS	226	—	—	—
5. ESSAY: The quality and handling of tape and film equipment		—	—	—
6.		—	—	—
7.		—	—	—
8.		—	—	—
9.		—	—	—
10.		—	—	—

PUBLIC REGISTRAR

The PUBLIC REGISTRAR is now in Dept 18.
See BPL 15 Dec 76 FULL DIV 6 ORG BOARD.

(NOTE: A study of current reg policy
would include Big League Series HCO PLS
1 Dec 72.)

MILESTONE ____ REINSTATED ____ INFLUX ____

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

- 10 -

*1. 3 Jul 71 REGISTRATION CHANGE - NEW
NAMES TO C/F CHANGE
(BPL status)

227 ____ ____ ____

- 1a. CLAY DEMO: Duties of a Public Reg. ____
- 1b. DRILL: Signing up a public person. ____
- 2. ____
- 3. ____
- 4. ____
- 5. ____
- 6. ____

DEPARTMENT 18

DEPARTMENT OF CLEARING

CONSIGN ____ PRESESSIONING ____ ZEALOT ____
RETRIBUTION ____ RECAPITULATE ____ QUASI- ____
ATHEIST ____ NOMINEE ____

*1. 6 Apr 57 FIELD AUDITOR (HCOB)
(Excerpt)

236 ____ ____ ____

- 1a. DEMO: What is meant by Field Auditor ____
- 2. 15 May 57 THE RIGHTS OF THE FIELD
AUDITOR (Reissued as HCO PL
2 Oct 69)

236 ____ ____ ____

- 3. 23 Jun 60 SPECIAL ZONE PLAN - THE
SCIENTOLOGIST'S ROLE IN
LIFE (HCOB)

237 ____ ____ ____

- 4. 20 Jul 60 DIRECTOR OF ZONING HAT
- 5. 25 Aug 60 CHICAGO AREA
- 6. 28 Sep 60 HPA GRANTS
- 7. 1 Oct 62 THE PLAN FOR CALIFORNIA
- 8. 21 Feb 64 FIELD AUDITOR CONSULTANT
(Excerpt)

241 ____ ____ ____

242 ____ ____ ____

242 ____ ____ ____

243 ____ ____ ____

244 ____ ____ ____

244 ____ ____ ____

245 ____ ____ ____

- 11. ____
- 12. ____
- 13. ____
- 14. ____
- 15. ____

FRANCHISE

THE FRANCHISE PROGRAMME

GAMES CONDITION INTERIM SEAL
CONCURRENTLY COLONICS RATIFY
CUSTODIAN CHARTER RESUME
TRADEMARKS MISSION WOG
INDEMNIFY CLOSURE

BPL 14 Nov 73 RA - 11 -

Issue V

Rev 12 Dec 76

1. 27 Mar 59 FRANCHISES	246	—	—	—
2. 1 May 59 HAS CERTIFICATES	247	—	—	—
3. 14 May 59 METHOD OF FINALIZING HCO FRANCHISES	250	—	—	—
4. 18 Jun 59 US FRANCHISE HOLDERS	251	—	—	—
5. 18 Jun 59 SERVICES OWING TO HCO FRANCHISE HOLDERS	252	—	—	—
6. 1 Jul 59 US HCO FRANCHISE QUERIES	252	—	—	—
7. 2 Oct 61 FRANCHISE POLICIES	254	—	—	—
8. 11 Mar 64 FRANCHISE PROGRAMME	262	—	—	—
8a. DEMO: Points 1 - 8		—	—	—
9. 1 Jan 65 FRANCHISE APPLICATION & AGREEMENT	264	—	—	—
10. 2 Jan 65 FRANCHISE, WHO MAY HAVE IT AND HOW TO MAINTAIN IT. AD 15	266	—	—	—
11. 13 May 65 SALE OF BULLETINS & TAPES FORBIDDEN	268	—	—	—
12. 28 May 65 FRANCHISE COURSES	268	—	—	—
*13. 31 May 65 FRANCHISE SUMMARY OF POLICY	269	—	—	—
13a. ESSAY: On Franchise Policy		—	—	—
14. 5 Aug 65 FRANCHISE TRANSFERRED TO DIV 6 (SEC ED 67 SH)	273	—	—	—
15. 17 Aug 65 CERTIFICATION OF FRANCHISE STUDENTS	273	—	—	—
16. 1 Sep 65 CURRENT POLICY FRANCHISE	274	—	—	—
17. 10 Sep 65 FRANCHISE AWARD OF MERIT	275	—	—	—
18. 21 Sep 65 CORPORATE NAMES - GROUP NAMES	275	—	—	—
19. 21 Oct 65 RELEASE CHECKS FOR FRANCHISE PRECLEARALS	275	—	—	—
20. 4 Nov 65 FRANCHISE ORDERS (SEC ED 162 SH)	276	—	—	—
21. 20 Feb 69 MATERIALS TO FRANCHISE (Reissued as BPL)	277	—	—	—
22. 3 Apr 69 FRANCHISE SECTION WW	281	—	—	—
	281	—	—	—

23.	13 May 69	CRAMMING SECTION - SERVICE TO TRAINED AUDITORS	282	____	____	____
*24.	10 Nov 69	FRANCHISE GRANTS OR CHARTERS	283	____	____	____
*25.	11 Nov 69	PROMOTION AND MOTIVATION	285	____	____	____
25a.	ESSAY:	On the scale of motivation related to promotion and service				
*26.	11 Nov 69	FRANCHISE PROMOTION MUSTS	288	____	____	____
26a.	DEMO:	The winning approach				
27.	20 Nov 69	LEGAL ASPECTS OF MISSIONS (Reissued as BPL)	290	____	____	____
*28.	10 Feb 70	FRANCHISE - MULTIPLE OWNERSHIP	292	____	____	____
29.	8 Apr 70	LEGAL - INCORPORATION OF MISSIONS IN THE US - Modified	293	____	____	____
30.	12 Apr 71	MISSION DESIGNATION (Reissued as BPL)	293	____	____	____
31.	1 May 71	CENTER MAGAZINE POLICY (Reissued as BPL)	294	____	____	____
32.	9 May 71	MISSION CLOSURES (Reissued as BPL)	295	____	____	____

BPL 14 Nov 73RA

- 12 -

Issue V

Rev 12 Dec 76

33. 11 May 71 MISSION APPLICATION AND AGREEMENT (Reissued as BPL)	296	—	—	—
34. 17 May 71 MISSION ISSUES (Reissued as BPL)	298	—	—	—
35. 17 Oct 71 INTER-ORG DISTANCES (Reissued as BPL)	298	—	—	—
*36. 20 Sep 71 MISSION, BASIC DEFINITION OF (Reissued as BPL)	299	—	—	—
37. 20 Sep 71 ADVANTAGES OF MISSIONS	300	—	—	—
38. ESSAY: Franchise: How to obtain one, its activities and lines	—	—	—	—
39.	—	—	—	—
40.	—	—	—	—
41.	—	—	—	—
42.	—	—	—	—
43.	—	—	—	—

CONTROL AREAS

RADIUS DISTRICT INTEGRATED
COMPULSORY

1. 7 Feb 62 RESTRICTION ON SAINT HILL AREA	301	—	—	—
2. 14 Feb 63 THE ESTABLISHMENT OF CENTRAL ORG'S CONTROL AREAS	301	—	—	—
3. 19 Feb 63 CLASSIFICATION OF CENTRAL ORG'S CONTROL AREAS	302	—	—	—
4. 1 Mar 63 INDIVIDUAL AUDITORS OPERATING WITHIN A CENTRAL ORG CONTROL AREA	302	—	—	—
5. 16 Aug 63 INDIVIDUAL AUDITORS OPERATING WITHIN A CENTRAL ORGS CONTROL AREA	302	—	—	—
6.				
7.				
8.				
9.				
10.				

FSM PROGRAMME

THE FIELD STAFF MEMBER SYSTEM

CREDENTIALS	SUBSIDY	SALVAGE	
STIPULATION	MONOPOLY	BROCHURE	
SCHOLARSHIP	CUTATIVE	HBA	
4TH DYNAMIC	MILITIA	RATE	
QUARTERLY			

BPL 14 Nov 73 RA - 13 -

Issue V

Rev 12 Dec 76

1. 26 Mar 65 FIELD AUDITORS	304	—	—	—
2. 26 Mar 65 FIELD STAFF MEMBERS (Revised)	309	—	—	—
2a. CLAY DEMO: The two best sources		—	—	—
3. 30 Mar 65 FIELD AUDITORS BECOME STAFF	312	—	—	—
4. 9 May 65 FIELD AUDITORS BECOME STAFF	318	—	—	—
5. May 65 ORGANIZATION CHART OF FLOWS - OPERATION SALVAGE	324	—	—	—
6. 21 Jun 65 ORGS ARE SAINT HILL FSMs	325	—	—	—
7. 2 Nov 65 FIELD STAFF MEMBERS FOR ST HILL	325	—	—	—
*8. 15 Oct 65 FIELD STAFF MEMBER SELECTION PAPERS AND COMMISSIONS	326	—	—	—
9. 18 Oct 65 FIELD STAFF MEMBER PROGRAMME (SEC ED 117 INT)	328	—	—	—
10. 12 Jan 66 SELECTEES MAILING - SELECTEE				

ADVICE PACKETS		329	— — —
10a.	DRILL: Mock up dummy advice packs		— — —
11.	14 Jan 66 AMENDMENT TO HCOPL 9 May 65 FIELD AUDITORS BECOME STAFF	330	— — —
12.	30 Aug 66 SELECTION REGULATIONS	330	— — —
13.	10 Nov 66 FIELD STAFF MEMBER	331	— — —
14.	23 Dec 66 FIELD STAFF MEMBER COMMISSIONS (Reissued as BPL)	332	— — —
*15.	9 Jan 67 FSM SYSTEM ADMINISTRATION IN ORGANIZATION (Reissued as BPL)	334	— — —
15a.	DRILL: Use of FSM slips and routing		— — —
*16.	14 Jan 68 FIELD AUDITORS BECOME STAFF (Revision of HCO PL 9 May 65)	339	— — —
16a.	CLAY DEMO: The purpose of the Field Staff Member		— — —
17.	23 Apr 68 "THE FSM OF THE YEAR" (Reissued as BPL)	345	— — —
18.	5 Jun 68 FSM COMMISSIONS	345	— — —
19.	15 Apr 69 FIELD STAFF MEMBER AWARD PROGRAMME	346	— — —
20.	10 Nov 69 FSM AWARDS	347	— — —
*21.	27 Sep 70 CUTATIVE PRICES	348	— — —
22.	16 Dec 70 SH FSM BONUS AWARDS	349	— — —
23.	31 Jan 71 FSM CONTEST AWARDS (Reissued as BPL)	349	— — —
24.	ESSAY: The FSM and his activities		— — —
25.			— — —
26.			— — —
27.			— — —
28.			— — —
29.			— — —

GROUPS

QUOTA — TRANSITORY — PURSUING
CORPORATE — CONGREGATION — INCORPORATED —

BPL 14 Nov 73RA - 14 -

Issue V

Rev 12 Dec 76

1.	24 Nov 58 HASI GROUP SECRETARY	350	— — —
2.	6 Jan 59 FIELD ACTIVITIES (HCOB)	351	— — —
3.	10 Feb 59 GROUP SECRETARY	353	— — —
4.	21 Sep 65 CORPORATE NAMES - GROUP NAMES	354	— — —
5.	24 Nov 68 THE GROUP OFFICER		— — —

	(Reissued as BPL)	355	— — —
6.	ESSAY: Groups and their activities in relation to an org.		— — —
7.			— — —
8.			— — —
9.			— — —
10.			— — —

GUNG HO GROUPS

APPORTIONMENT	—	ECONOMIC	—	BOND	—
PARTICIPATION	—	GUNG HO	—	CIVIC	—
HUMANITARIAN	—	SHARES	—		

*1.	2 Dec 68 GUNG-HO GROUPS	357	— — —
1a.	DEMO: The 4 purposes of a group.		— — —
2.	3 Dec 68 GUNG-HO GROUPS - POL LTR NO. 2	363	— — —
3.	14 Dec 68 HOW TO REGISTER GUNG-HO GROUPS (Reissued as BPL)	367	— — —
4.	18 Dec 68 WARNING - GUNG-HO GROUPS (Reissued as BPL)	368	— — —
5.	30 Dec 68 THE PUBLIC PROGRAMMES OFFICER	369	— — —
*6.	31 Jan 69 HUMANITARIAN OBJECTIVE AND GUNG-HO GROUPS	370	— — —
7.	26 Dec 68 GUNG-HO GROUP TECH	372	— — —
8.	ESSAY: The operation of a gung-ho group.		— — —
9.			— — —
10.			— — —
11.			— — —
12.			— — —
13.			— — —

DIANETIC COUNSELLING GROUPS

COUNSELLING	—	PRE-FRONTAL LOBOTOMY	—
TITHE	—		

1.	1 Jun 69 THE MOST FUNDAMENTAL ERRORS (Reissued as BPL)	372	— — —
2.	25 Jul 69 DIANETIC COUNSELLING GROUPS 1 - INTRODUCTION (Revised & reissued as BPL)	373	— — —
3.	25 Jul 69 DIANETIC COUNSELLING GROUPS 2 - PURPOSE (Revised & reissued as BPL)	374	— — —
3a.	CLAY DEMO: The purpose of a Dianetic Counselling Group		— — —

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

- 15 -

4. 25 Jul 69	DIANETIC COUNSELLING GROUPS 3 - DIANETIC COUNSELLING GROUPS AND SCIENTOLOGY ORGANIZATIONS (Revised and reissued as BPL)	376	— — —
5. 25 Jul 69	DIANETIC COUNSELLING GROUPS 4 - STAGES OF FORMING, INCREASING AND EXPANDING A DIANETIC COUNSELLING GROUP. (Now DCG 8) (Revised and reissued as BPL)	377	— — —
6. 25 Jul 69	DIANETIC COUNSELLING GROUPS 5 - GROUP FORMATION (Now DCG 9) (Revised and reissued as BPL)	380	— — —
7. 25 Jul 69	DIANETIC COUNSELLING GROUPS 6 - THE ORG BOARD (Now DCG 7) (Revised & reissued as BPL)	384	— — —
8. 25 Jul 69	DIANETIC COUNSELLING GROUPS 7 - COMMUNICATION SYSTEM (Now DCG 10) (Revised and reissued as BPL)	388	— — —
9. 28 Apr 70	THE DIANETIC COUNSELLING GROUP PROGRAMME - DCG Series 4. (Revised and reissued as BPL)	390	— — —
10. 20 May 70	FURTHER CLARIFICATIONS DCG PROGRAMME	392	— — —
11.	ESSAY: The operation of a Dianetic Counselling Group		— — —
12.			— — —
13.			— — —
14.			— — —
15.			— — —
16.			— — —

PR SERIES

PR — FREELANCE — ALTRUISTIC
PERSONALITY — "DEAD AGENT" — IDIOSYNCRASIES —

COMMODITY	—	CAPER	—	UNSUNG	—
PUBLIC	—	VIGILANTE	—	DEMISE	—
G-Z	—	WILLY-NILLY	—	ENCODED	—
HALLMARK	—	PROPAGANDA	—		

*1. 13 Aug 70 1 - LIABILITIES OF PR	393	____	____	____
1a. CLAY DEMO: PR = Public Relations, a technique of communication of ideas				
*2. 13 Aug 70 2 - THE MISSING INGRDIENT	396	____	____	____
2a. CLAY DEMO: Never use lies				
3. 13 Aug 70 3 - WRONG PUBLICS	399	____	____	____
3a. DRILL: List 10 kinds of org publics and 10 examples of right promotion				

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

4. 9 Oct 70 4 - THE PR PERSONALITY	402	____	____	____
4a. CLAY DEMO: The 3 necessary qualities of a PR		____	____	____
5. 11 Apr 72 4 - ADDITION - THE PR PERSONALITY		see 402	____	____
5a. DRILL: Find some work that needs to be done NOW and do it flat out until done				
*6. 18 Nov 70 5 - PR DEFINITION	404	____	____	____
6a. M9 and CLAY DEMO: The definition of PR				
*7. 11 May 71 6 - OPINION LEADERS	405	____	____	____
7a. CLAY DEMO: Opinion Leader, how to locate and use				
8. 11 May 71 7 - BLACK PR	411	____	____	____
8a. ESSAY: How you would recognize and handle Black PR				
*9. 28 May 71 8 - TOO LITTLE TOO LATE	415	____	____	____
9a. DRILL: Write up a Program to celebrate your Org's 20th anniversary (a) too little too late, (b) the right way				
10. 30 May 71 9 - MANNERS	417	____	____	____
10a. DRILL: 2 way comm with the meaning secondary until smooth				
*11. 2 Jun 71 10 - BREAKTHROUGH - PR AND PRODUCTION - TONE SCALE				

SURVEYS	420	____	____
11a. DRILL: Work out 3 examples of be, do and have questions		____	____
12. 15 Jun 72 11 - PR AREA CONTROL - THREE GRADES OF PR (Reissued as BPL)	422	____	____
12a. CLAY DEMO: 3 Grades of PR		____	____
*13. 16 Dec 71 PRO AREA CONTROL (Flag Order 3094)	422	____	____
13a. DRILL: Work out the PR Area Control of your org		____	____
14. 5 Oct 71 12 - PROPAGANDA BY REDEFINITION OF WORDS	423	____	____
14a. DRILL: Work out 5 examples of propaganda by redefinition of words		____	____
*15. 5 Dec 71 13 - HOW TO DO A PR SURVEY (Reissued as BPL)	425	____	____
*16. 7 Jan 72 14 - CREATING SURVEY QUESTIONS (Reissued as BPL)	428	____	____
*17. 25 Jan 72 15 - POPULATION SURVEYS (Reissued as BPL)	442	____	____
18. DRILL: Work out a survey for a low stat area of the org, got it okayed by the Dist Sec or PRO; survey that area and write up the results and a recommended handling		____	____

BPL 14 Nov 73RA - 17 -
Issue V
Rev 12 Dec 76

TOURS

CANNIBALIZED	—	GOOD WILL	—
"POSTULATE CHECKS"	—	TOUR	—
"CRUSH SELL"	—		

*1. 15 Sep 71 PURPOSE AND STATISTICS OF A TOUR MEMBER (Reissued as BPL)	448	—	—	—
1a. CLAY DEMO: The prime purpose of a Tour Member		—	—	—
*2. 17 Feb 72 HIGHER ORGS - PUBLIC REG SETUP	449	—	—	—
2a. CLAY DEMO: The Reg setup and duties		—	—	—
*3. 28 May 72 BOOK DATA	454	—	—	—
3a. ESSAY: How Tours booms an org		—	—	—

combined with bulk mail
book sales

4. _____
5. _____
6. _____
7. _____
8. _____

TAPES:

1. 2611C01 15ACC 14B How to handle Audiences _____
2. 5212C18 PDC60 How to talk about
Scientology _____
3. 5212C18 PDC61 How to talk to your
friends about Scientology _____
4. 2406C16 6ACC 48 Contact with the public _____
5. _____
6. _____
7. _____

APPENDIX

OPERATIONAL ____ MYSTICS ____ VOCATIONAL ____
INOPERATIONAL ____ OCCULT ____ BREAST ____

1. 15 Jan 57 DISSEMINATION (PAB No 104) 457 ____
2. 6 Apr 59 CLEAR ADS 458 ____
3. 21 Sep 59 NEWS ADS FOR PE FOUNDATION
(HCOB) 458 ____
4. 2 Dec 60 PROMOTION ON PE FOUNDATION 459 ____
5. 28 May 65 SOME ALLOWED ADS - BOOK ADS 460 ____
6. 30 Jun 65 AD 461 ____
7. DRILL: Mock up 3 book ads
8. _____
9. _____
10. _____
11. _____

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

- 18 -

CORRECTIONS

Under Section A are listed all policy contained in OEC
Volume 6 which have been cancelled. Cancelled issues which
have been replaced by another PL have the replacement noted.
(Your Course Admin will have these issues in an "Additions"

pack).

Under Section B are listed all policy in OEC Volume 6 which have been reissued and revised as BPLs. (The revised BPLs should also be contained in the "Additions" pack.)

Under Section C are listed all HCO PLs which have been revised. (These are also in "Additions" pack.)

A. CANCELLATIONS:

1. HCO PL 21 Jun 65	DISTRIBUTION DIVISION (Div 6) - Cancelled	2	— — —
2. HCO PL 25 Jun 68	THE GROSS DIVISIONAL STATISTICS OF THE PUBLIC DIVISIONS (Amended by 20 Jan 69) - Cancelled	11	— — —
3. HCO PL 12 Sep 68	THE PUBLIC DIVISIONS - Cancelled	11	— — —
4. HCO PL 20 Jan 69	PUBLIC DIVISIONS GROSS DIVISIONAL STATISTICS (Amended by 19 Aug 70) - Cancelled	12	— — —
5. HCO PL 29 Jan 69	PUBLIC DIVISIONS ORG BOARD REVISED - Cancelled	14	— — —
6. HCO PL 23 May 69	PUBLIC DIVISIONS PROMOTIONAL ACTIONS - Cancelled	19	— — —
7. HCO PL 23 May 69	PUBLIC DIVISIONS FLASH COLOURS - Cancelled and replaced by BPL 5 Feb 72R Iss II FLAG DIVISIONAL DIRECTIVE	21	— — —
8. HCO PL 29 Nov 69	NEW PUBLIC DIVISIONS ORG BOARD - Cancelled	22	— — —
9. HCO PL 21 Dec 69	REVISED NEW PUBLIC DIVISIONS ORG BOARD - Cancelled	29	— — —
10. HCO PL 19 Aug 70	DIVISION 6 DIVISION 8 GDS - Cancelled	36	— — —
11. HCO PL 20 Aug 70	DIVISION SIX - THE PUBLIC RELATIONS DIVISION (Amended by 2 Oct 70) - Cancelled	37	— — —
12. HCO PL 20 Aug 70	DIVISION SEVEN - THE PUBLIC SERVICES DIVISION		

BPL 14 Nov 73RA

- 19 -

Issue V

Rev 17 Dec 76

13. HCO PL 20 Aug 70	DIVISION FIGHT - THE PUBLIC SALES DIV (Revised by 2 Oct 70) - Cancelled	47 ____
14. HCO PL 2 Oct 70	APPEARANCES - CLARIFICATION - Cancelled	53 ____
15. HCO PL 2 Oct 70	CLARIFICATION OF DIVISION 7 AND 8 STATISTICS - Cancelled	54 ____
16. HCO PL 18 Oct 70	PUBLIC DIVISIONS ORG BOARD (Modified by 3 Jul 71) - Cancelled	55 ____
17. HCO PL 24 Oct 70	SAINT HILLERS ASSOCIATION - Cancelled See BPL 15 Apr 71R AUDITORS ASSOCIATIONS AND SH ORG	62 ____
18. HCO PL 1 Dec 70	CLARIFICATION REGISTRATION BREAKTHROUGH - Cancelled	65 ____
19. HCO PL 1 Dec 70	ORG GROSS DIVISIONAL STATISTICS REVISED (Excerpt Divs 6, 7 & 8) - Cancelled	65 ____
20. HCO PL 7 Feb 71	FEBC ORG BOARD DIV 6 - Cancelled	66 ____
21. HCO PL 14 Jul 71	FEBC ORG BOARD EXPANDED - Cancelled and replaced by BPL 15 Dec 76 CLASS IV ORGS FULL DIV 6 ORG BOARD, AO ORG BOARD, SH DIV 6 ORG BOARD AND AOSH DIV 6 ORG BOARD.	74 ____
22. HCO PL 5 Aug 71	FEBC DIV 6 ORG BOARD AMENDMENT - Cancelled	82 ____
23. HCO PL 14 Nov 71	MINI PUBLIC DIV ORG BOARD - Cancelled	83 ____
24. HCO PL 10 Jan 69	THE PUBLIC DIVISIONS - Cancelled	93 ____

25. HCO B 21 Sep 59 AN IDEA FOR PROMOTION	- Cancelled	104
26. HCO PL 20 May 54 ATMOSPHERE OF THE	CLINIC (Extract from	
	Clinical Procedure)	
	- Cancelled	117
27. HCO PL 23 Jul 69 PUBLIC RESEARCH AND		
	REPORTS - SURVEYS:	
	BRIEFING AND	
	DEBRIEFING - Cancelled	
	and replaced by BPL 5	
	Dec 71 PR SERIES 13,	
	HOW TO DO A SURVEY and	
	BPL 7 Jan 72R PR SERIES	
	14R, CREATING SURVEY	
	QUESTIONS	129

BPL 14 Nov 73RA - 20 -
Issue V
Rev 12 Dec 76

28. HCO PL 25 Oct 69	SURVEY FORM FOR ALL SURVEYS - Cancelled	131	____	____
29. HCO PL 28 Oct 69	HOW TO TABULATE A SURVEY - Cancelled	132	____	____
30. HCO PL 21 Nov 69	ETHNICS - FIND OUT WHAT IS NEEDED AND WANTED - Cancelled	133	____	____
31. HCO B 4 May 59	THE PERSONAL EFFICIENCY COURSE - Cancelled	180	____	____
32. HCO PL 11 Jun 59	DATA ON HAS CO-AUDIT - Cancelled	184	____	____
33. HCO PL 20 Aug 59	HAT OF PE HCO WW - Cancelled	186	____	____
34. HCO B 29 Jan 60	CONGRESSES - Cancelled	208	____	____
35. HCO PL 27 Feb 60	PLAYING THE WASHINGTON 1960 "STATE OF MAN CONGRESS" LECTURES AT LOCAL CONGRESSES AND AS A PROMOTIONAL RE-PLAY PLAN - Cancelled	209	____	____
36. HCO B 13 May 60	CONGRESS SEMINAR HATS - Cancelled	210	____	____
37. HCO B 27 Sep 60	CONGRESS AND ACC PLANS - Cancelled	214	____	____
38. HCO PL 4 Sep 64	CONGRESSES - Cancelled	216	____	____
39. HCO PL 26 Nov 61	DIVISION 6 PUBLIC REG			

REINSTATED - Cancelled. See BPL 1 Dec 72 IV PUBLIC REG POST SIMPLIFIED AND STREAMLINED.	230	— — —
40. HCO PL 28 May 59 TO ALL HCO FRANCHISE OFFICES - Cancelled	248	— — —
41. HCO PL 18 Jun 59 CORRECTION OF HCO POL LETTER OF 28 MAY 59 - Cancelled	250	— — —
42. HCO PL 10 Aug 59 FRANCHISE 10% TO WW - Cancelled	253	— — —
43. HCO PL 3 Sep 59 MAILINGS - Cancelled	253	— — —
44. HCO PL 3 Sep 59 HCO SECRETARIES	253	— — —
45. HCO PL 15 Jun 62 CURRENT FRANCHISE POLICY - Cancelled	255	— — —
46. HCO PL 26 Jun 62 RELATIONS WITH FIELD - Cancelled	256	— — —
47. HCO PL 4 Jul 62 MIXING SCIENTOLOGY WITH VARIOUS OTHER PRACTISES - Cancelled. See HCO PL 7 Mar 65 Iss II CERTIFICATE CANCELLATION and HCO PL 23 Dec 65 SUPPRESSIVE ACTS	256	— — —
48. HCO PL 27 Sep 62 A RESUME OF FRANCHISE POLICY - Cancelled	257	— — —
49. HCO PL 26 Jun 63 A RESUME OF FRANCHISE POLICY - Cancelled	259	— — —
50. HCO PL 18 Mar 64 CALIFORNIA FRANCHISE - Cancelled. See BPL 24 Sep 73 RELIGION - ALL MINISTERS	262	— — —

BPL 14 Nov 73RA - 21 -
Issue V
Rev 12 Dec 76

51. HCO PL 16 Jun 64 FRANCHISE - WHAT IS IT AND WHO MAY HAVE IT - Cancelled	263	— — —
52. HCO PL 20 Apr 68 FRANCHISE - Cancelled	278	— — —
53. HCO PL 3 Apr 69 FRANCHISE SECTION WW - Cancelled	281	— — —
54. HCO PL 13 May 69 CRAMMING SECTION - SERVICE TO TRAINED		

	AUDITORS - Cancelled & replaced by HCO PL 10 Nov 65 CRAMMING SECTION	282	— — —
55.	HCO PL 8 Jul 69 FRANCHISE - WHO MAY HAVE ONE - Cancelled	282	— — —
56.	HCO PL 20 Mar 64 DISTRICT OFFICE AND ORG CONTROL - Cancelled	303	— — —
57.	HCO PL 17 Feb 68 FIELD STAFF MEMBER COMMISSIONS - Cancelled. See BPL 7 Sep 73R Iss II FSM COMMISSIONS PAYMENT OF.	344	— — —
58.	HCO PL 28 Aug 59 ATTENTION ALL GROUP SECRETARIES - Cancelled	354	— — —
59.	HCO PL 22 Apr 60 GROUP SECRETARY - Cancelled	354	— — —
60.	HCO PL 24 Jul 69 THE GROUPS COMMUNICATOR Cancelled	356	— — —
61.	HCO PL 14 Dec 68 GUNG-HO GROUP COURSES Cancelled	368	— — —
62.	HCO PL 2 Jun 71 TOURS ORG BOARD - Cancelled	446	— — —
63.	HCO PL 17 Feb 72 TOURS - Cancelled	452	— — —
64.			— — —
65.			— — —
66.			— — —
67.			— — —

B. REISSUED AS BPLS:

1.	HCO PL 2 Nov 67 DISTRIBUTION DIVISION DEPARTMENTS OF PUBLIC INFORMATION, CLEARING AND SUCCESS - Revised and reissued as BPL 21 Oct 75, same title	— — —
2.	HCO PL 30 Jan 69 PUBLIC DIVISIONS ORG BOARD, revised and reissued as BPL 15 Oct 75, same title	— — —
3.	HCO PL 28 Aug 70 AUDITORS ASSOCIATION, Revised and reissued as BPL 16 Jan 75, same title	— — —
4.	HCO PL 5 Aug 71 FEBC DIV 6 ORG BOARD AMENDMENT - BPL status	— — —

Issue V

Rev 12 Dec 76

5. HCO PL 28 Nov 71	PUBLIC DIVISION STATISTICS - BPL Status	— — —
6. HCO PL 24 Apr 68	DIVISION 6 DISTRIBUTION - BPL status	— — —
7. HCO PL 12 Aug 68	REASON WHY DIV 6's DON'T FUNCTION, Reissued as BPL 24 Jul 75, same title	— — —
8. HCO PL 9 Jan 69	BOOK AND FILM FESTIVALS - BPL status	— — —
9. HCO PL 31 Mar 69	PUBLIC DIVISIONS STAFFING QUALIFICATIONS - BPL status	— — —
10. HCO PL 7 Apr 69	DIV 6 PINS - BPL status	— — —
11. HCO PL 20 May 70	GUARDIAN PUBLIC RELATIONSHIPS, Reissued as BPL 29 Apr 75, same title	— — —
12. HCO PL 25 Apr 69	VALIDATION OF UP STATISTICS, Revised and reissued as BPL 9 Sep 75, same title	— — —
13. HCO PL 24 Jul 69	PUBLIC DIVISIONS BOOK DISTRIBUTION UNIT - BPL status	— — —
14. HCO PL 28 Sep 61	AUTO-EVALUATION SLIPS, Revised and reissued as BPL 26 Aug 75, same title	— — —
15. HCO PL 4 Jul 63	METER DEMONSTRATION BOOTH HAT, Reissued as BPL 5 Aug 75, same title	— — —
16. HCO PL 10 Feb 67	TAPE AND FILM PRESENTATION, Revised and reissued as BPL 26 Jun 75, same title	— — —
17. HCO PL 1 Apr 68	TAPE PLAYBACK FIDELITY, Reissued as BPL 5 Aug 75, same title	— — —
18. HCO PL 20 Dec 69	MICROPHONE HANDLING, Reissued as BPL 6 Aug 75, same title	— — —
19. HCO PL 3 Jul 71	REGISTRATION CHANGE - NEW NAMES TO C/F CHANGE - - BPL status	— — —

20. HCO PL 20 Feb 69 MATERIALS TO FRANCHISES,
Revised and reissued as
BPL 27 Jun 75, title
change to MATERIALS TO
MISSIONS

21. HCO PL 20 Nov 69 LEGAL ASPECTS, MISSIONS
Revised and reissued as
BPL 11 Aug 75, same
title

22. HCO PL 12 Apr 71 MISSION DESIGNATION,
Reissued as BPL 26 Apr
75, same title

BPL 14 Nov 73RA - 23 -
Issue V
Rev 12 Dec 76

23. HCO PL 1 May 71 CENTER MAGAZINE POLICY
Revised and reissued
as BPL 5 Aug 75, Same
title

24. HCO PL 9 May 71 MISSION CLOSURES
Revised and reissued
as BPL 1 May 75, same
title

25. HCO PL 11 May 71 MISSION APPLICATION
AND AGREEMENT, Reissued
as BPL 2 Jul 75, same
title

26. HCO PL 17 May 71 MISSION ISSUES,
Reissued as BPL 15 Jul
75, same title

27. HCO PL 17 Oct 71 INTER-ORG DISTANCES
Reissued as BPL 28 Jun
75, same title

28. HCO PL 20 Sep 71 MISSION, BASIC
DEFINITION OF, Revised
and reissued as BPL 26
Apr 75, same title

29. HCO PL 20 Sep 71 ADVANTAGES OF MISSIONS
Reissued as BPL 16 Jul
75, same title

30. HCO PL 23 Dec 66 FIELD STAFF MEMBER
COMMISSIONS, Revised
and reissued as BPL 14
Aug 75, same title

31. HCO PL 9 Jan 67 FSM SYSTEM ADMINISTRATION
IN ORGANIZATIONS,
Revised and reissued

as BPL 25 Aug 75, same
title

32. HCO PL 23 Apr 68 THE FSM OF THE YEAR
Revised and reissued as
BPL 19 Jul 75, same
title

33. HCO PL 31 Jan 71 FSM CONTEST AWARDS
Reissued as BPL 23 Jul
75, same title

34. HCO PL 24 Nov 68 THE GROUPS OFFICER
Revised and reissued
as BPL 13 Jul 75,
same title

35. HCO PL 14 Dec 68 HOW TO REGISTER GUNG-
HO GROUPS, Revised
and reissued as BPL
22 Jul 75 - title change
to: HOW TO REGISTER
GROUPS AND GUNG-HO
GROUPS

36. HCO PL 18 Dec 68 WARNING - GUNG-HO GROUPS
Revised and reissued as
BPL 4 Sep 75, same title

37. HCO PL 1 Jun 69 THE MOST FUNDAMENTAL
ERRORS, Reissued as BPL
7 Aug 75, same title

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

- 24 -

38. HCO PL 25 Jul 69 DIANETIC COUNSELLING
GROUP SERIES NO. 1
INTRODUCTION, Revised
and reissued as BPL 3
Sep 75 DCG Series No.
1R, same title

39. HCO PL 25 Jul 69 DIANETIC COUNSELLING
(Iss II) GROUP SERIES NO. 2
PURPOSE, Revised and
reissued as BPL 3 Sep
75, DCG Series No. 2R,
same title

40. HCO PL 4 Jul 69 DIANETIC COUNSELLING
(Iss III) GROUP SERIES NO. 3R
DIANETIC COUNSELLING
GROUPS AND SCIENTOLOGY
ORGANIZATIONS, Revised
and reissued as BPL 3

	Sep 75, DCG Series No. 3R, same title	— — —
41. HCO PL 4 Jul 69 (Iss IV)	DIANETIC COUNSELLING GROUP SERIES NO. 4 STAGES OF FORMING, INCREASING AND EXPANDING A DIANETIC COUNSELLING GROUP, Revised and reissued as BPL 4 Sep 75 DCG Series No. 8 (note change of Series No.), same title	— — —
42. HCO PL 25 Jul 69 (Iss V)	DIANETIC COUNSELLING GROUP SERIES NO. 5 GROUP FORMATION, Revised and reissued as BPL 4 Sep 75 DCG Series No. 9 (note change of Series No.) same title	— — —
43. HCO PL 4 Jul 69 (Iss VI)	DIANETIC COUNSELLING GROUP SERIES NO. 6 THE ORG BOARD, Revised and reissued as BPL 4 Sep 75, DCG Series No. 7 (Note change of Series No.), same title	— — —
44. HCO PL 4 Jul 69 (Iss VII)	DIANETIC COUNSELLING GROUP SERIES NO. 7 COMMUNICATION SYSTEM Revised and reissued as BPL 3 Sep 75, DCG No 10 (Note change of Series No.), same title	— — —
45. HCO PL 28 Apr 70	THE DIANETIC COUNSELLING GROUP PROGRAMME, Revised and reissued as BPL 25 May 75, DCG Series No. 4, same title. Also see BPL 1 Oct 70RA DIANETIC COUNSELLING GROUP SERIES No. 6 THE DIANETIC COUNSELLING GROUP PROGRAMME LEGAL	— — —

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

- 25 -

46. HCO PL 15 Jun 72 PR SERIES 11 PR AREA

	CONTROL - THREE GRADES OF PR, Reissued as BPL 5 Jul 75, same title	— — —
47. HCO PL 5 Dec 71	PR SERIES 13 HOW TO DO A PR SURVEY, Reissued as BPL 5 Sep 75, same title	— — —
48. HCO PL 7 Jan 72	PR SERIES 14 CREATING SURVEY QUESTIONS, Revised and reissued as BPL 9 Sep 75, same title	— — —
49. HCO PL 25 Jan 72	PR SERIES 15 POPULATION SURVEYS, Reissued as BPL 5 Sep 75, same title	— — —
50. HCO PL 15 Sep 71	PURPOSE AND STATISTICS OF A TOUR MEMBER, Revised and reissued as BPL 15 Oct 75, same title	— — —
51.		— — —
52.		— — —
53.		— — —
54.		— — —
55.		— — —

C. REVISION OF HCO PLS:

1. HCO PL 26 Mar 65 (Iss II)	FIELD STAFF MEMBERS Revised 10 Nov 66, same title	— — —
2.		— — —
3.		— — —
4.		— — —
5.		— — —
6.		— — —

ATTEST

A. I attest that I have fully completed the above checksheet
and know and can apply the policy materials of the
Distribution Division.

Signed: _____
STUDENT

B. I attest that the above named student has fully completed
the checksheet and knows and can apply the data.

Signed: _____
SUPERVISOR

Issue V

Rev 12 Dec 76

C. 1. The above named student has attested to: (a) properly enrolled on course, (b) has signed a no-charge invoice for 2 1/2 or 5 year contracted staff or paid in full for non-contracted staff or public, (c) has studied and understands all the materials on the checksheet, (d) has done the drills called for on the checksheet, (e) can produce the result required of the course.

2. In the case of a Distribution Division staff member, he/she has been awarded the Staff Status III certificate.

3. In the case of other divisional staff or public students, the completion of this portion of the OEC has been logged as a completion.

4. If this checksheet completes the full study and completion of all OEC checksheets, the student has been awarded his OEC Certificate (Provisional) which will be validated as a full certificate with a Gold Seal when all Internships for all OEC Checksheets have been successfully completed and attested to.

Signed: _____
CERTS & AWARDS

D. CONDITIONAL: If the student has not yet completed his Student Hat and Method I Word Clearing, an exam is fully passed in Qual on the materials of the checksheet.

Signed: _____
DIR VALIDITY

Send to Student Admin for filing.

Revised by
W/O Louise Kelly
Flag Mission 1710 I/C for
Training & Services Bureau

Aide

Authorized by AVU
Approved by LRH Pers Comm
for the
BOARDS OF DIRECTORS
of the

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