

BOARD POLICY LETTER

Remimeo
Orgs
SHs

14 NOVEMBER 1973RA
ISSUE V
REVISED 12 DECEMBER 1976

CANCELS
BPL 14 NOV 73R ISS V SAME TITLE
AND
BPL 14 NOV 73-1 ISSUE V
ERRATA ADDITION

Org Exec Course Checksheet
Series 7RA

ORGANIZATION EXECUTIVE COURSE CHECKSHEET

VOLUME SIX
DISTRIBUTION DIVISION

NAME: _____ ORG: _____ DAY/FDN
POST: _____ SECT: _____ DEPT: _____ DIV: _____
DATE STARTED: _____ DATE COMPLETED: _____

THE COURSE: This checksheet covers Volume 6 of the Organization Executive Course, Division 6. The textbook for this Course is OEC Volume 6 in its entirety, which is available from all Scientology Organization Bookstores, or the Scientology Publications Organization DK, Jernbanegade 6, 1608 Copenhagen V, Denmark, OR Scientology Publications Organization US, 2723 West Temple Street, Los Angeles, California 90026.

PREREQUISITES: Student Hat.

PURPOSE: The purpose of this checksheet is to fully train public, distribution personnel and all staff in Distribution Policy, and so produce an on-policy Distribution Division which does produce its products throughout an org and thus bring about expansion and superlative organization.

STAFF STATUS III: Div 6 staff who complete this checksheet on OEC Vol 6 along with an increased volume of production in their own Division will be awarded STAFF STATUS III, which is credited on the remaining OEC. All policy later than the OEC Volumes will appear on the Snr OEC and FEBC.

CONDITIONS: All Scientology Organizations are authorized to

run the OEC for staff and public.

HOW TO STUDY THIS COURSE: Twin checkouts are not required.
The student studies the Course materials according to BPL 18 Oct 76 SUCCESSFUL TRAINING LINEUP, ensuring that items are studied to achieve 100% understanding and ability to apply. The student studies all the materials, does all the drills on the checksheet.

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The number following each checksheet item is the page number from Vol 6 OEC.

All cancelled policy contained in OEC Volume 6 have been deleted from the checksheet. These cancelled issues are listed in Correction Section A at the back of the checksheet with their OEC Volume page number.

WORD LISTS

Look up any words not fully understood in a dictionary and use in sentences until grasped.

KEEPING SCIENTOLOGY WORKING

- | | | | |
|---|-----|-----|-----|
| *1. HCO PL 7 Feb 65 KEEPING SCIENTOLOGY WORKING | ___ | ___ | ___ |
| *2. HCO PL 17 Jun 70 TECHNICAL DEGRADES | ___ | ___ | ___ |
| 3. | ___ | ___ | ___ |
| 4. | ___ | ___ | ___ |
| 5. | ___ | ___ | ___ |

DISTRIBUTION DIVISION 6

PART 1

FORM, PURPOSES, IDEAL SCENES PRODUCTS AND STATISTICS

PUBLIC RELATIONS	___	ACTIVITIES	___	PES	___
KEY QUESTION	___	PROPAGANDA	___	MORALE	___
SELECTION SLIP	___	AWARENESS	___	MEDIA	___
DISTRIBUTION	___	ETHNICS	___	SUCCESS	___
PRESS RELEASE	___	RESEARCH	___	FIELD	___
PROMOTIONAL	___	POPULAR	___	FSM	___
RJ PLANNING	___	GUNG HO	___	SEMINAR	___
COMMISSIONS	___	PUBLIC	___		

- | | | | | |
|----------------------------------|---|-----|-----|-----|
| *1. 18 Jun 65 AREAS OF OPERATION | 1 | ___ | ___ | ___ |
|----------------------------------|---|-----|-----|-----|

1a. CLAY DEMO: Div 6 public and how Div 6 builds up CF.	—	—	—
2. Circa 65 DISTRIBUTION DIVISION 6 ORG BOARD	3	—	—
3. 28 Jun 65 DISSEM DIVISION-DISTRIBUTION DIVISION (SEC ED 38 SH)	4	—	—
4. 30 Sep 65 STATISTICS FOR DIVISIONS (Excerpt: DIST DIV 6)	4	—	—
*5. 20 Nov 65 THE PROMOTIONAL ACTIONS OF AN ORGANIZATION (Excerpt: DISTRIBUTION DIVISION 6)	5	—	—
5a. DEMO: The promo actions of Div 6.	—	—	—
6. 6 May 66 DISTRIBUTION DIVISION 6 ORG BOARD	6	—	—
7. 10 Sep 67 STATISTICS-GDS DIV SIX	6	—	—
8. 26 Oct 67 THE PUBLIC DIVISIONS	7	—	—
9. 2 Nov 67 DISTRIBUTION DIVISION - DEPTS OF PUBLIC INFORMATION, CLEARING AND SUCCESS (Reissued as BPL)	9	—	—

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10. 26 Oct 68 EXECUTIVE COUNCIL	12	—	—
11. Circa 69 PUBLIC DIVISIONS 6, 7 & 8 ORG BOARD OUTLINE	13	—	—
12. 30 Jan 69 PUBLIC DIVISIONS ORG BOARD (Reissued as BPL)	18	—	—
13. 10 Jun 70 PUBLIC DIVISIONS AND TECH ADMIN RATIO	35	—	—
14. 28 Aug 70 AUDITORS ASSOCIATION (Reissued as BPL)	52	—	—
15. 28 Nov 71 PUBLIC DIVISION STATISTICS (Rev & reiss as BPL)	86	—	—
16.	—	—	—
17.	—	—	—
18.	—	—	—
19.	—	—	—

PART 2

NULLIFICATION — "TIGERS" — OES —
SPORADICALLY —

*1. 8 Dec 65 DISTRIBUTE: TO SPREAD OUT SO AS TO COVER SOMETHING	88	—	—
---	----	---	---

1a. DRILL: Draw up a chart of Div 6 comm lines.		—	—	—
2. 4 Oct 67 ORG EXEC SEC AND DISTRIBUTION	89	—	—	—
3. 24 Apr 68 DIVISION 6 DISTRIBUTION (BPL status)	90	—	—	—
4. 12 Aug 68 REASONS WHY DIV 6s DON'T FUNCTION (Reissued as BPL)	91	—	—	—
4a. DEMO: The reasons why Div 6s don't function.		—	—	—
5. 5 Sep 68 VITAL ORG ACTIVITIES	92	—	—	—
6. 9 Jan 69 BOOK AND FILM FESTIVALS (BPL status)	92	—	—	—
7. 31 Mar 69 PUBLIC DIVISIONS STAFFING QUALIFICATIONS (BPL status)	94	—	—	—
8. 7 Apr 69 DIV 6 PINS (BPL status)	95	—	—	—
*9. 10 Dec 69 SUPERIOR SERVICE IMAGE PGM NO. 1 (LRH ED 54 INT)	96	—	—	—
9a. ESSAY: How to implement this program.		—	—	—
10.		—	—	—
11.		—	—	—
12.		—	—	—
13.		—	—	—
14.		—	—	—

PART 3

NONSECTARIAN — INSURGENCY — PE —
BILLBOARDS — DISAFFECTED — GRADIENT —
"BULL PEN" —

1. 1 Oct 64 THE USE OF SCIENTOLOGY MATERIALS (PAB No. 36)	98	—	—	—
1a. CLAY DEMO: Rules 1-4 on use of Scientology materials.		—	—	—

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*2. 15 Sep 59 DISSEMINATION TIPS (HCOB)	101	—	—	—
2a. ESSAY: Putting in the Tips.		—	—	—
2b. DRILL: Disseminate Scientology by locating an area of interest and penetrating per General Comment.		—	—	—
3. 23 Sep 59 THE PERFECT DISSEM PROGRAM (HCOB)	105	—	—	—
3a. DRILL: Draw up a program per HCOB		—	—	—

23 Sep 59.		—	—	—
*4. 28 Apr 60 BOOKS ARE DISSEMINATION (HCOB)	108	—	—	—
5. 21 Mar 65 PE COMES AFTER THEY HAVE READ A BOOK (HCO EXEC LTR)	111	—	—	—
*6. 23 Oct 65 DISSEMINATION DRILL	112	—	—	—
6a. DRILL: Do the Dissem Drill on someone.				
*8. 23 Nov 69 INDIVIDUALS VERSUS GROUPS	114	—	—	—
8a. CLAY DEMO: The 2 valuable data.		—	—	—
9.		—	—	—
10.		—	—	—
11.		—	—	—
12.		—	—	—
13.		—	—	—

DEPARTMENT 16
DEPARTMENT OF PUBLIC CONTROLLING

APPEARANCES AND PRO
THE ORG IMAGE

BUSINESS-LIKE — INTEGRITY — PRO —
TOTALITARIAN — EMANATES — MOCK-UP —
APPEARANCE —

1. 8 Mar 50 FIRST POLICY (Reissued as HCO PL 2 Sep 70)	117	—	—	—
1a. CLAY DEMO: The first policy.		—	—	—
2. 21 Sep 58 NEATNESS OF QUARTERS (Excerpt) (HCOB reissued as HCO PL 22 Oct 62)	117	—	—	—
3. 24 Aug 65 CLEANLINESS OF QUARTERS AND STAFF IMPROVE OUR IMAGE	118	—	—	—
3a. DRILL: Walk around the Org and check if the Org image is per PL 24 Aug 65. Write up what found and give it to your supervisor.				
*4. 12 Feb 69 RELIGION	119	—	—	—
5. 17 Jun 69 THE ORG IMAGE	120	—	—	—
5a. DEMO: Points 1-13		—	—	—
*6. 12 Nov 69 APPEARANCE AND PRO	123	—	—	—
6a. ESSAY: On the role of appearance and PRO.		—	—	—
7. 11 Dec 69 APPEARANCES IN PUBLIC DIVS (Amended by HCO PL 2 Oct 70 page 53)	125	—	—	—
8.		—	—	—
9.		—	—	—

10.

— — —

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DIVISION SIX & THE GUARDIAN'S OFFICE

PR COORDINATION

(Further policies on GUARDIAN PR & PRESS
RELATIONS will be found in Volume 7.)

ISSUE AUTHORITY ___ GUARDIAN ___ PURVIEW ___
ES COMM ___ LOBBYING ___ SQUIRREL ___

*1. 2 Oct 66 PUBLIC PROMOTION	127	—	—	—
2. 20 May 70 GUARDIAN PUBLIC RELATIONSHIPS (Reissued as BPL)	128	—	—	—
2a. CLAY DEMO: Areas of Guardian PR.		—	—	—
3.		—	—	—
4.		—	—	—
5.		—	—	—
6.		—	—	—
7.		—	—	—

SURVEYS THE KEY TO STATS

TABULATE ___ EXCHANGE ___ ETHNICS ___
SURVEY ___

*1. 18 Dec 71 SURVEYS ARE THE KEY TO STATS (LRH ED 161 INT)	136	—	—	—
1a. DRILL: Chart out the different types of surveys that can be done on what publics to raise stats.		—	—	—
2.		—	—	—
3.		—	—	—
4.		—	—	—
5.		—	—	—
6.		—	—	—

SUCCESS

COPYRIGHTS ___ SUCCESS ___ VALIDATION ___

*1. 12 Jul 66 LEGAL ASPECTS OF SUCCESS MATERIAL PUBLICATIONS	139	___	___	___
*2. 7 May 68 THE KEY QUESTIONS	140	___	___	___
3. 25 Apr 69 VALIDATION OF UP STATISTICS (Reissued as BPL)	141	___	___	___
4. DRILL: Handling a public person at Success		___	___	___
5.		___	___	___
6.		___	___	___
7.		___	___	___
8.		___	___	___
9.		___	___	___

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INFO PACKS

INFORMATION ___ SELL ___ REACH ___

1. 3 May 60 PE LITERATURE	142	___	___	___
2. 4 Feb 61 INFORMATION PACKAGES (Excerpt)	142	___	___	___
3. 23 Sep 64 INFORMATION PACKAGES (Excerpt)	143	___	___	___
4. 8 Sep 65 DISTRIBUTION DIVISION - INFO PACKET (SEC ED 88 SH)	143	___	___	___
5. 24 Sep 65 ADS AND INFO PACKETS	144	___	___	___
6. 17 Jan 66 DISTRIBUTION ACTION (SEC ED 169 INT)	144	___	___	___
*7. 15 Aug 66 INFORMATION PACKETS	145	___	___	___
7a. DRILL: Mock up a rough design for an info pack.		___	___	___
8. 6 Sep 66 THE HANDLING, PURCHASED OR RENTED MAILING LISTS	146	___	___	___
8a. DRILLS: Find out where mailing lists can be obtained		___	___	___
9.		___	___	___
10.		___	___	___
11.		___	___	___
12.		___	___	___
13.		___	___	___

BOOKS

DUST JACKET ___ BYLAWS ___ PO ___
FORMULA ___ FLIERS ___

1. 17 Mar 65 BOOK SALES REPRESENTATIVE	146	___	___	___
*2. 7 Apr 65 BOOK INCOME	147	___	___	___
2a. CLAY DEMO: Book Income		___	___	___
3. 19 Jul 65 DISCOUNTS (Excerpt)	150	___	___	___
4. 17 Mar 68 BOOK FORMULA	151	___	___	___
4a. CLAY DEMO: The Book Formula		___	___	___
5. 24 Jul 69 PUBLIC DIVISIONS BOOK DISTRIBUTION UNIT (BPL Status)	152	___	___	___
6.		___	___	___
7.		___	___	___
8.		___	___	___
9.		___	___	___
10.		___	___	___

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DEPARTMENT 17

DEPARTMENT OF PUBLIC SERVICING TESTING

RESPONSIBILITY ___ EVALUATION ___ TRAIT ___
THEETIE-WEETIE ___ PANDORA'S BOX ___ MOTIF ___
PRESCRIPTION ___ VALENCE ___

1. 15 Nov 58 INFORMING PUBLIC OF TEST RESULTS	154	___	___	___
1a. DEMO: How to inform Public of Test results		___	___	___
2. 28 Oct 60 NEW TESTING PROMOTION SECTION - IMPORTANT	155	___	___	___
2a. DEMO: The 4 purposes of Testing		___	___	___
3. 22 Nov 60 WARNING ON NEW PE	161	___	___	___
4. 24 Nov 60 TESTING PROMOTION REVISED	162	___	___	___
4a. ESSAY: Testing as a promotional activity		___	___	___
5. 29 Nov 60 TESTING PROGRAM CHANGE	166	___	___	___
6. 16 Jan 61 TESTING LINES (Excerpt)	167	___	___	___
7. 24 Jan 61 A TEST POLICY ON MD REFERRALS	167	___	___	___
8. 7 Feb 61 PROPER PUBLIC ROUTING	168	___	___	___
9. 15 Feb 61 EVALUATION SCRIPT	169	___	___	___
9a. DRILL: The Evaluation Script until smooth		___	___	___
10. 2 Mar 61 AUTOMATIC EVALUATION PACKET		___	___	___

FOR PE FOUNDATION	172	___	___	___
11. 28 Apr 61 AUTO-EVALUATION SLIPS (Reissued as BPL)	173	___	___	___
12. CLAY DEMO: Test procedure		___	___	___
13. DRILL: Grade 2 OCA/APA and IQ Tests		___	___	___
14.		___	___	___
15.		___	___	___
16.		___	___	___
17.		___	___	___
18.		___	___	___

PE FOUNDATION
PUBLIC COURSES

SNAPPING	MUZZLED	___	GEN	___
TERMINALS	___	LOCATIONAL	SEMINAR	___
AFFILIATIONS	___	PROCESSING	TENET	___
ASCENDANCY	___	RACONTEUR	VESTED	___
HYPNOTISM	___	GLASSINE	ADJUNCT	___
PHYSICIST	___	NUCLEAR	DUTIES	___

1. 30 Oct 58 PERSONNEL EFFICIENCY FOUNDATION	174	___	___	___
2. 17 Mar 59 DO IT YOURSELF THERAPY (HCOB)	175	___	___	___
3. 24 Mar 59 HAS CO-AUDIT (HCOB)	176	___	___	___
4. 25 Mar 59 HAS CO-AUDIT & COMM COURSE (HCOB)	177	___	___	___
5. 3 Apr 59 HAS CO-AUDIT & COMM COURSE (HCOB)	179	___	___	___

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6. 23 Apr 59 HAS CO-AUDIT COURSES	183	___	___	___
7. 28 May 59 NEW HCO WW DEPT	183	___	___	___
8. 11 Jun 59 DATA ON HAS CO-AUDIT	184	___	___	___
9. 20 Aug 59 HAT OF PE HCO WW	186	___	___	___
10. 29 Sep 59 THE ORGANIZATION OF A PE FOUNDATION (HCOB)	187	___	___	___
11. 29 Dec 60 THE NEW PE AND THE NEW HAS CO-AUDIT (HCOB)	189	___	___	___
12. 18 Jan 61 COST OF HAS CO-AUDIT & PE	190	___	___	___
13. 23 Jan 61 PE COURSE ABOLISHED	191	___	___	___
14. 14 Feb 61 THE PERSONAL EFFICIENCY FOUNDATION (Excerpt)	192	___	___	___
15. 18 Feb 61 MAGAZINES, TESTING, PE (HCO INFO LETTER)	193	___	___	___

16. 24 Mar 61 STATUS OF PE COURSES	195	—	—	—
17. 14 Apr 61 PE HANDOUT (HCO INFO LETTER)	196	—	—	—
18. 10 Feb 64 ENROLLMENT ON SELF-DETERMINISM				
Vol I - 516		—	—	—
Vol 2 - 266		—	—	—
Vol 4 - 37		—	—	—
19. 26 Aug 64 PE COURSE	200	—	—	—
20. 13 Aug 65 FOUNDATION - BASIC COURSE ORGANIZATION	201	—	—	—
21. 16 Aug 65 FOUNDATION - BASIC COURSE ORGANIZATION - CORRECTION	203	—	—	—
*22. 12 Sep 65 FOUNDATION COURSE CHANGE	204	—	—	—
22a. DEMO: The Supervisor "musts" on HAS and HQS Courses		—	—	—
23. 13 Sep 65 FOUNDATION COURSE HOURS	206	—	—	—
24. 16 Sep 65 FOUNDATION	207	—	—	—
25. 13 Oct 66 HAS COURSE	207	—	—	—
25a. DRILL: Draw up a chart of how to get people into Dept 17 and how they are serviced.		—	—	—
26. TAPE: 5601C18 15ACC 4				
How to create and instruct a PE Course - Part I		—	—	—
27. TAPE: 561OC18 15ACC 4B				
How to create and instruct a PE Course - Part II		—	—	—
28.		—	—	—
29.		—	—	—
30.		—	—	—
31.		—	—	—
32.		—	—	—

CONGRESSES & SPECIAL EVENTS

(NOTE: Congresses have been cancelled and this data is used for Special Events.)

RE-PLAY ___ EVENT ___ HI-FIDELITY ___
TAPE HEAD ___ FILM GATE ___

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1. 18 Jun 57 PEOPLE'S QUESTIONS (Bulletin)	208	—	—	—
2. 9 Jul 63 METER DEMONSTRATION BOOTH				

	HAT (Reissued as BPL)	215	___	___	___
3.	8 Sep 64 RUSH - IMPORTANT CORRECTION	217	___	___	___
4.	16 Sep 64 UNDERSTANDING AND TAPE LECTURES	217	___	___	___
5.	12 Oct 64 CONGRESS ORGANIZATION AND INCREASING INTEREST AND ATTENDANCE (HCO EXEC LETTER)	218	___	___	___
6.	14 Apr 65 CONGRESS "BREAKS" ARE STAFF'S "SHOW" (HCO EXEC LETTER)	221	___	___	___
6a.	ESSAY: How to run a successful event		___	___	___
7.	19 Apr 66 CONGRESS POLICIES	222	___	___	___
8.			___	___	___
9.			___	___	___
10.			___	___	___
11.			___	___	___
12.			___	___	___

QUALITY OF PRESENTATION AND AUDIENCE ALERTNESS

DEMAGNETIZE ___ MAGNETIC FIELD ___ PLAYBACK ___
ISO-PROPYL ___ SOLVENT ___ CAPSTAN ___

1.	10 Feb 67 TAPE AND FILM PRESENTATION (Reissued as BPL)	223	___	___	___
2.	1 Apr 68 TAPE PLAYBACK FIDELITY (Reissued as BPL)	225	___	___	___
3.	20 Dec 69 MICROPHONE HANDLING (Reissued as BPL)	225	___	___	___
4.	6 May 71 AUDIENCE ALERTNESS & TAPE PLAYERS	226	___	___	___
5.	ESSAY: The quality and handling of tape and film equipment		___	___	___
6.			___	___	___
7.			___	___	___
8.			___	___	___
9.			___	___	___
10.			___	___	___

PUBLIC REGISTRAR

The PUBLIC REGISTRAR is now in Dept 18.
See BPL 15 Dec 76 FULL DIV 6 ORG BOARD.

(NOTE: A study of current reg policy
would include Big League Series HCO PLs
1 Dec 72.)

MILESTONE ___ REINSTATED ___ INFLUX ___

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*1. 3 Jul 71 REGISTRATION CHANGE - NEW NAMES TO C/F CHANGE (BPL status)	227	___	___	___
1a. CLAY DEMO: Duties of a Public Reg.		___	___	___
1b. DRILL: Signing up a public person.		___	___	___
2.		___	___	___
3.		___	___	___
4.		___	___	___
5.		___	___	___
6.		___	___	___

DEPARTMENT 18

DEPARTMENT OF CLEARING

CONSIGN ___ PRESESSIONING ___ ZEALOT ___
RETRIBUTION ___ RECAPITULATE ___ QUASI- ___
ATHEIST ___ NOMINEE ___

*1. 6 Apr 57 FIELD AUDITOR (HCOB) (Excerpt)	236	___	___	___
1a. DEMO: What is meant by Field Auditor		___	___	___
2. 15 May 57 THE RIGHTS OF THE FIELD AUDITOR (Reissued as HCO PL 2 Oct 69)	236	___	___	___
3. 23 Jun 60 SPECIAL ZONE PLAN - THE SCIENTOLOGIST'S ROLE IN LIFE (HCOB)	237	___	___	___
4. 20 Jul 60 DIRECTOR OF ZONING HAT	241	___	___	___
5. 25 Aug 60 CHICAGO AREA	242	___	___	___
6. 28 Sep 60 HPA GRANTS	242	___	___	___
7. 1 Oct 62 THE PLAN FOR CALIFORNIA	243	___	___	___
8. 21 Feb 64 FIELD AUDITOR CONSULTANT (Excerpt)	244	___	___	___
9. 14 Apr 65 FIELD AUDITOR RATES	244	___	___	___
10. 7 Apr 65 HEALING POLICY IN FIELD	245	___	___	___
11.		___	___	___
12.		___	___	___
13.		___	___	___
14.		___	___	___
15.		___	___	___

FRANCHISE

THE FRANCHISE PROGRAMME

GAMES CONDITION	___	INTERIM	___	SEAL	___
CONCURRENTLY	___	COLONICS	___	RATIFY	___
CUSTODIAN	___	CHARTER	___	RESUME	___
TRADEMARKS	___	MISSION	___	WOG	___
INDEMNIFY	___	CLOSURE	___		

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1. 27 Mar 59 FRANCHISES	246	___	___	___
2. 1 May 59 HAS CERTIFICATES	247	___	___	___
3. 14 May 59 METHOD OF FINALIZING HCO FRANCHISES	250	___	___	___
4. 18 Jun 59 US FRANCHISE HOLDERS	251	___	___	___
5. 18 Jun 59 SERVICES OWING TO HCO FRANCHISE HOLDERS	252	___	___	___
6. 1 Jul 59 US HCO FRANCHISE QUERIES	252	___	___	___
7. 2 Oct 61 FRANCHISE POLICIES	254	___	___	___
8. 11 Mar 64 FRANCHISE PROGRAMME	262	___	___	___
8a. DEMO: Points 1 - 8		___	___	___
9. 1 Jan 65 FRANCHISE APPLICATION & AGREEMENT	264	___	___	___
10. 2 Jan 65 FRANCHISE, WHO MAY HAVE IT AND HOW TO MAINTAIN IT. AD 15	266	___	___	___
11. 13 May 65 SALE OF BULLETINS & TAPES FORBIDDEN	268	___	___	___
12. 28 May 65 FRANCHISE COURSES	268	___	___	___
*13. 31 May 65 FRANCHISE SUMMARY OF POLICY	269	___	___	___
13a. ESSAY: On Franchise Policy		___	___	___
14. 5 Aug 65 FRANCHISE TRANSFERRED TO DIV 6 (SEC ED 67 SH)	273	___	___	___
15. 17 Aug 65 CERTIFICATION OF FRANCHISE STUDENTS	273	___	___	___
16. 1 Sep 65 CURRENT POLICY FRANCHISE	274	___	___	___
17. 10 Sep 65 FRANCHISE AWARD OF MERIT	275	___	___	___
18. 21 Sep 65 CORPORATE NAMES - GROUP NAMES	275	___	___	___
19. 21 Oct 65 RELEASE CHECKS FOR FRANCHISE PRECLEARERS	276	___	___	___
20. 4 Nov 65 FRANCHISE ORDERS (SEC ED 162 SH)	277	___	___	___
21. 20 Feb 69 MATERIALS TO FRANCHISE (Reissued as BPL)	281	___	___	___
22. 3 Apr 69 FRANCHISE SECTION WW	281	___	___	___

23. 13 May 69	CRAMMING SECTION - SERVICE TO TRAINED AUDITORS	282	___	___	___
*24. 10 Nov 69	FRANCHISE GRANTS OR CHARTERS	283	___	___	___
*25. 11 Nov 69	PROMOTION AND MOTIVATION	285	___	___	___
25a.	ESSAY: On the scale of motivation related to promotion and service				
*26. 11 Nov 69	FRANCHISE PROMOTION MUSTS	288	___	___	___
26a.	DEMO: The winnning approach		___	___	___
27. 20 Nov 69	LEGAL ASPECTS OF MISSIONS (Reissued as BPL)	290	___	___	___
*28. 10 Feb 70	FRANCHISE - MULTIPLE OWNER- SHIP	292	___	___	___
29. 8 Apr 70	LEGAL - INCORPORATION OF MISSIONS IN THE US - Modified	293	___	___	___
30. 12 Apr 71	MISSION DESIGNATION (Reissued as BPL)	293	___	___	___
31. 1 May 71	CENTER MAGAZINE POLICY (Reissued as BPL)	294	___	___	___
32. 9 May 71	MISSION CLOSURES (Reissued as BPL)	295	___	___	___

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33. 11 May 71	MISSION APPLICATION AND AGREEMENT (Reissued as BPL)	296	___	___	___
34. 17 May 71	MISSION ISSUES (Reissued as BPL)	298	___	___	___
35. 17 Oct 71	INTER-ORG DISTANCES (Reissued as BPL)	298	___	___	___
*36. 20 Sep 71	MISSION, BASIC DEFINITION OF (Reissued as BPL)	299	___	___	___
37. 20 Sep 71	ADVANTAGES OF MISSIONS	300	___	___	___
38.	ESSAY: Franchise: How to obtain one, its activities and lines		___	___	___
39.			___	___	___
40.			___	___	___
41.			___	___	___
42.			___	___	___
43.			___	___	___

CONTROL AREAS

RADIUS ___ DISTRICT ___ INTEGRATED ___
COMPULSORY ___

1. 7 Feb 62	RESTRICTION ON SAINT HILL AREA	301	___	___	___
2. 14 Feb 63	THE ESTABLISHMENT OF CENTRAL ORGS' CONTROL AREAS	301	___	___	___
3. 19 Feb 63	CLASSIFICATION OF CENTRAL ORGS' CONTROL AREAS	302	___	___	___
4. 1 Mar 63	INDIVIDUAL AUDITORS OPERATING WITHIN A CENTRAL ORG CONTROL AREA	302	___	___	___
5. 16 Aug 63	INDIVIDUAL AUDITORS OPERATING WITHIN A CENTRAL ORGS CONTROL AREA	302	___	___	___
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FSM PROGRAMME

THE FIELD STAFF MEMBER SYSTEM

CREDENTIALS ___ SUBSIDY ___ SALVAGE ___
STIPULATION ___ MONOPOLY ___ BROCHURE ___
SCHOLARSHIP ___ CUTATIVE ___ HBA ___
4TH DYNAMIC ___ MILITIA ___ RATE ___
QUARTERLY ___

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1. 26 Mar 65	FIELD AUDITORS	304	___	___	___
2. 26 Mar 65	FIELD STAFF MEMBERS (Revised)	309	___	___	___
2a.	CLAY DEMO: The two best sources		___	___	___
3. 30 Mar 65	FIELD AUDITORS BECOME STAFF	312	___	___	___
4. 9 May 65	FIELD AUDITORS BECOME STAFF	318	___	___	___
5. May 65	ORGANIZATION CHART OF FLOWS - OPERATION SALVAGE	324	___	___	___
6. 21 Jun 65	ORGS ARE SAINT HILL FSMs	325	___	___	___
7. 2 Nov 65	FIELD STAFF MEMBERS FOR ST HILL	325	___	___	___
*8. 15 Oct 65	FIELD STAFF MEMBER SELECTION PAPERS AND COMMISSIONS	326	___	___	___
9. 18 Oct 65	FIELD STAFF MEMBER PROGRAMME (SEC ED 117 INT)	328	___	___	___
10. 12 Jan 66	SELECTEES MAILING - SELECTEE				

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10a. DRILL: Mock up dummy advice packs		—	—	—
11. 14 Jan 66 AMENDMENT TO HCOPL 9 May 65				
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12. 30 Aug 66 SELECTION REGULATIONS	330	—	—	—
13. 10 Nov 66 FIELD STAFF MEMBER	331	—	—	—
14. 23 Dec 66 FIELD STAFF MEMBER				
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*15. 9 Jan 67 FSM SYSTEM ADMINISTRATION				
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15a. DRILL: Use of FSM slips and routing		—	—	—
*16. 14 Jan 68 FIELD AUDITORS BECOME STAFF				
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16a. CLAY DEMO: The purpose of the Field				
Staff Member		—	—	—
17. 23 Apr 68 "THE FSM OF THE YEAR"				
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18. 5 Jun 68 FSM COMMISSIONS	345	—	—	—
19. 15 Apr 69 FIELD STAFF MEMBER AWARD				
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20. 10 Nov 69 FSM AWARDS	347	—	—	—
*21. 27 Sep 70 CUTATIVE PRICES	348	—	—	—
22. 16 Dec 70 SH FSM BONUS AWARDS	349	—	—	—
23. 31 Jan 71 FSM CONTEST AWARDS				
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GROUPS

QUOTA — TRANSITORY — PURSUING —
CORPORATE — CONGREGATION — INCORPORATED —

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2. 6 Jan 59 FIELD ACTIVITIES (HCOB)	351	—	—	—
3. 10 Feb 59 GROUP SECRETARY	353	—	—	—
4. 21 Sep 65 CORPORATE NAMES - GROUP				
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5. 24 Nov 68 THE GROUP OFFICER				

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GUNG HO GROUPS

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 PARTICIPATION — GUNG HO — CIVIC —
 HUMANITARIAN — SHARES —

*1. 2 Dec 68 GUNG-HO GROUPS	357	—	—	—
1a. DEMO: The 4 purposes of a group.		—	—	—
2. 3 Dec 68 GUNG-HO GROUPS - POL LTR NO. 2	363	—	—	—
3. 14 Dec 68 HOW TO REGISTER GUNG-HO GROUPS (Reissued as BPL)	367	—	—	—
4. 18 Dec 68 WARNING - GUNG-HO GROUPS (Reissued as BPL)	368	—	—	—
5. 30 Dec 68 THE PUBLIC PROGRAMMES OFFICER	369	—	—	—
*6. 31 Jan 69 HUMANITARIAN OBJECTIVE AND GUNG-HO GROUPS	370	—	—	—
7. 26 Dec 68 GUNG-HO GROUP TECH	372	—	—	—
8. ESSAY: The operation of a gung-ho group.		—	—	—
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12.		—	—	—
13.		—	—	—

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 TITHE —

1. 1 Jun 69 THE MOST FUNDAMENTAL ERRORS (Reissued as BPL)	372	—	—	—
2. 25 Jul 69 DIANETIC COUNSELLING GROUPS 1 - INTRODUCTION (Revised & reissued as BPL)	373	—	—	—
3. 25 Jul 69 DIANETIC COUNSELLING GROUPS 2 - PURPOSE (Revised & reissued as BPL)	374	—	—	—
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4.	25 Jul 69	DIANETIC COUNSELLING GROUPS 3 - DIANETIC COUNSELLING GROUPS AND SCIENTOLOGY ORGANIZATIONS (Revised and reissued as BPL)	376	___	___	___
5.	25 Jul 69	DIANETIC COUNSELLING GROUPS 4 - STAGES OF FORMING, INCREASING AND EXPANDING A DIANETIC COUNSELLING GROUP. (Now DCG 8) (Revised and reissued as BPL)	377	___	___	___
6.	25 Jul 69	DIANETIC COUNSELLING GROUPS 5 - GROUP FORMATION (Now DCG 9) (Revised and reissued as BPL)	380	___	___	___
7.	25 Jul 69	DIANETIC COUNSELLING GROUPS 6 - THE ORG BOARD (Now DCG 7) (Revised & reissued as BPL)	384	___	___	___
8.	25 Jul 69	DIANETIC COUNSELLING GROUPS 7 - COMMUNICATION SYSTEM (Now DCG 10) (Revised and reissued as BPL)	388	___	___	___
9.	28 Apr 70	THE DIANETIC COUNSELLING GROUP PROGRAMME - DCG Series 4. (Revised and reissued as BPL)	390	___	___	___
10.	20 May 70	FURTHER CLARIFICATIONS DCG PROGRAMME	392	___	___	___
11.	ESSAY:	The operation of a Dianetic Counselling Group		___	___	___
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14.				___	___	___
15.				___	___	___
16.				___	___	___

PR SERIES

PR	___	FREELANCE	___	ALTRUISTIC	___
PERSONALITY	___	"DEAD AGENT"	___	IDIOSYNCRASIES	___

COMMODITY	___	CAPER	___	UNSUNG	___
PUBLIC	___	VIGILANTE	___	DEMISE	___
G-Z	___	WILLY-NILLY	___	ENCODED	___
HALLMARK	___	PROPAGANDA	___		

*1. 13 Aug 70 1 - LIABILITIES OF PR	393	___	___	___
1a. CLAY DEMO: PR = Public Relations, a technique of communication of ideas				
*2. 13 Aug 70 2 - THE MISSING INGRDIENT	396	___	___	___
2a. CLAY DEMO: Never use lies		___	___	___
3. 13 Aug 70 3 - WRONG PUBLICS	399	___	___	___
3a. DRILL: List 10 kinds of org publics and 10 examples of right promotion		___	___	___

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4. 9 Oct 70 4 - THE PR PERSONALITY	402	___	___	___
4a. CLAY DEMO: The 3 necessary qualities of a PR		___	___	___
5. 11 Apr 72 4 - ADDITION - THE PR PERSONALITY	see 402	___	___	___
5a. DRILL: Find some work that needs to be done NOW and do it flat out until done		___	___	___
*6. 18 Nov 70 5 - PR DEFINITION	404	___	___	___
6a. M9 and CLAY DEMO: The definition of PR		___	___	___
*7. 11 May 71 6 - OPINION LEADERS	405	___	___	___
7a. CLAY DEMO: Opinion Leader, how to locate and use		___	___	___
8. 11 May 71 7 - BLACK PR	411	___	___	___
8a. ESSAY: How you would recognize and handle Black PR		___	___	___
*9. 28 May 71 8 - TOO LITTLE TOO LATE	415	___	___	___
9a. DRILL: Write up a Program to celebrate your Org's 20th anniversary (a) too little too late, (b) the right way		___	___	___
10. 30 May 71 9 - MANNERS	417	___	___	___
10a. DRILL: 2 way comm with the meaning secondary until smooth		___	___	___
*11. 2 Jun 71 10 - BREAKTHROUGH - PR AND PRODUCTION - TONE SCALE				

SURVEYS	420	—	—	—
11a. DRILL: Work out 3 examples of be, do and have questions		—	—	—
12. 15 Jun 72 11 - PR AREA CONTROL - THREE GRADES OF PR (Reissued as BPL)	422	—	—	—
12a. CLAY DEMO: 3 Grades of PR		—	—	—
*13. 16 Dec 71 PRO AREA CONTROL (Flag Order 3094)	422	—	—	—
13a. DRILL: Work out the PR Area Control of your org		—	—	—
14. 5 Oct 71 12 - PROPAGANDA BY REDEFINITION OF WORDS	423	—	—	—
14a. DRILL: Work out 5 examples of propaganda by redefinition of words		—	—	—
*15. 5 Dec 71 13 - HOW TO DO A PR SURVEY (Reissued as BPL)	425	—	—	—
*16. 7 Jan 72 14 - CREATING SURVEY QUESTIONS (Reissued as BPL)	428	—	—	—
*17. 25 Jan 72 15 - POPULATION SURVEYS (Reissued as BPL)	442	—	—	—
18. DRILL: Work out a survey for a low stat area of the org, got it okayd by the Dist Sec or PRO; survey that area and write up the results and a recommended handling		—	—	—

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TOURS

CANNIBALIZED	—	GOOD WILL	—
"POSTULATE CHECKS"	—	TOUR	—
"CRUSH SELL"	—		
*1. 15 Sep 71 PURPOSE AND STATISTICS OF A TOUR MEMBER (Reissued as BPL)	448	—	—
1a. CLAY DEMO: The prime purpose of a Tour Member		—	—
*2. 17 Feb 72 HIGHER ORGS - PUBLIC REG SETUP	449	—	—
2a. CLAY DEMO: The Reg setup and duties		—	—
*3. 28 May 72 BOOK DATA	454	—	—
3a. ESSAY: How Tours booms an org			

combined with bulk mail
book sales

4.	—	—	—
5.	—	—	—
6.	—	—	—
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8.	—	—	—

TAPES:

1. 2611C01 15ACC 14B How to handle Audiences	—	—	—
2. 5212C18 PDC60 How to talk about Scientology	—	—	—
3. 5212C18 PDC61 How to talk to your friends about Scientology	—	—	—
4. 2406C16 6ACC 48 Contact with the public	—	—	—
5.	—	—	—
6.	—	—	—
7.	—	—	—

APPENDIX

OPERATIONAL — MYSTICS — VOCATIONAL —
INOPERATIONAL — OCCULT — BREAST —

1. 15 Jan 57 DISSEMINATION (PAB No 104)	457	—	—	—
2. 6 Apr 59 CLEAR ADS	458	—	—	—
3. 21 Sep 59 NEWS ADS FOR PE FOUNDATION (HCOB)	458	—	—	—
4. 2 Dec 60 PROMOTION ON PE FOUNDATION	459	—	—	—
5. 28 May 65 SOME ALLOWED ADS - BOOK ADS	460	—	—	—
6. 30 Jun 65 AD	461	—	—	—
7. DRILL: Mock up 3 book ads	—	—	—	—
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CORRECTIONS

Under Section A are listed all policy contained in OEC Volume 6 which have been cancelled. Cancelled issues which have been replaced by another PL have the replacement noted. (Your Course Admin will have these issues in an "Additions"

pack).

Under Section B are listed all policy in OEC Volume 6 which have been reissued and revised as BPLs. (The revised BPLs should also be contained in the "Additions" pack.)

Under Section C are listed all HCO PLs which have been revised. (These are also in "Additions" pack.)

A. CANCELLATIONS:

1. HCO PL 21 Jun 65	DISTRIBUTION DIVISION (Div 6) - Cancelled	2	—	—	—
2. HCO PL 25 Jun 68	THE GROSS DIVISIONAL STATISTICS OF THE PUBLIC DIVISIONS (Amended by 20 Jan 69) - Cancelled	11	—	—	—
3. HCO PL 12 Sep 68	THE PUBLIC DIVISIONS - Cancelled	11	—	—	—
4. HCO PL 20 Jan 69	PUBLIC DIVISIONS GROSS DIVISIONAL STATISTICS (Amended by 19 Aug 70) - Cancelled	12	—	—	—
5. HCO PL 29 Jan 69	PUBLIC DIVISIONS ORG BOARD REVISED - Cancelled	14	—	—	—
6. HCO PL 23 May 69	PUBLIC DIVISIONS PROMOTIONAL ACTIONS - Cancelled	19	—	—	—
7. HCO PL 23 May 69	PUBLIC DIVISIONS FLASH COLOURS - Cancelled and replaced by BPL 5 Feb 72R Iss II FLAG DIVISIONAL DIRECTIVE	21	—	—	—
8. HCO PL 29 Nov 69	NEW PUBLIC DIVISIONS ORG BOARD - Cancelled	22	—	—	—
9. HCO PL 21 Dec 69	REVISED NEW PUBLIC DIVISIONS ORG BOARD - Cancelled	29	—	—	—
10. HCO PL 19 Aug 70	DIVISION 6 DIVISION 8 GDS - Cancelled	36	—	—	—
11. HCO PL 20 Aug 70	DIVISION SIX - THE PUBLIC RELATIONS DIVISION (Amended by 2 Oct 70) - Cancelled	37	—	—	—
12. HCO PL 20 Aug 70	DIVISION SEVEN - THE PUBLIC SERVICES DIVISION				

(Revised by 2 Oct 70)
Cancelled

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13. HCO PL 20 Aug 70	DIVISION FIGHT - THE PUBLIC SALES DIV (Revised by 2 Oct 70) - Cancelled	47 _ _ _
14. HCO PL 2 Oct 70	APPEARANCES - CLARIFICATION - Cancelled	53 _ _ _
15. HCO PL 2 Oct 70	CLARIFICATION OF DIVISION 7 AND 8 STATISTICS - Cancelled	54 _ _ _
16. HCO PL 18 Oct 70	PUBLIC DIVISIONS ORG BOARD (Modified by 3 Jul 71) - Cancelled	55 _ _ _
17. HCO PL 24 Oct 70	SAINT HILLERS ASSOCIATION - Cancelled See BPL 15 Apr 71R AUDITORS ASSOCIATIONS AND SH ORG	62 _ _ _
18. HCO PL 1 Dec 70	CLARIFICATION REGISTRATION BREAKTHROUGH - Cancelled	65 _ _ _
19. HCO PL 1 Dec 70	ORG GROSS DIVISIONAL STATISTICS REVISED (Excerpt Divs 6, 7 & 8) - Cancelled	65 _ _ _
20. HCO PL 7 Feb 71	FEBC ORG BOARD DIV 6 - Cancelled	66 _ _ _
21. HCO PL 14 Jul 71	FEBC ORG BOARD EXPANDED - Cancelled and replaced by BPL 15 Dec 76 CLASS IV ORGS FULL DIV 6 ORG BOARD, AO ORG BOARD, SH DIV 6 ORG BOARD AND AOSH DIV 6 ORG BOARD.	74 _ _ _
22. HCO PL 5 Aug 71	FEBC DIV 6 ORG BOARD AMENDMENT - Cancelled	82 _ _ _
23. HCO PL 14 Nov 71	MINI PUBLIC DIV ORG BOARD - Cancelled	83 _ _ _
24. HCO PL 10 Jan 69	THE PUBLIC DIVISIONS - Cancelled	93 _ _ _

25.	HCO B 21 Sep 59	AN IDEA FOR PROMOTION - Cancelled	104	___	___	___
26.	HCO PL 20 May 54	ATMOSPHERE OF THE CLINIC (Extract from Clinical Procedure) - Cancelled	117	___	___	___
27.	HCO PL 23 Jul 69	PUBLIC RESEARCH AND REPORTS - SURVEYS: BRIEFING AND DEBRIEFING - Cancelled and replaced by BPL 5 Dec 71 PR SERIES 13, HOW TO DO A SURVEY and BPL 7 Jan 72R PR SERIES 14R, CREATING SURVEY QUESTIONS	129	___	___	___
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28.	HCO PL 25 Oct 69	SURVEY FORM FOR ALL SURVEYS - Cancelled	131	___	___	___
29.	HCO PL 28 Oct 69	HOW TO TABULATE A SURVEY - Cancelled	132	___	___	___
30.	HCO PL 21 Nov 69	ETHNICS - FIND OUT WHAT IS NEEDED AND WANTED - Cancelled	133	___	___	___
31.	HCO B 4 May 59	THE PERSONAL EFFICIENCY COURSE - Cancelled	180	___	___	___
32.	HCO PL 11 Jun 59	DATA ON HAS CO-AUDIT - Cancelled	184	___	___	___
33.	HCO PL 20 Aug 59	HAT OF PE HCO WW - Cancelled	186	___	___	___
34.	HCO B 29 Jan 60	CONGRESSES - Cancelled	208	___	___	___
35.	HCO PL 27 Feb 60	PLAYING THE WASHINGTON 1960 "STATE OF MAN CONGRESS" LECTURES AT LOCAL CONGRESSES AND AS A PROMOTIONAL RE-PLAY PLAN - Cancelled	209	___	___	___
36.	HCO B 13 May 60	CONGRESS SEMINAR HATS - Cancelled	210	___	___	___
37.	HCO B 27 Sep 60	CONGRESS AND ACC PLANS - Cancelled	214	___	___	___
38.	HCO PL 4 Sep 64	CONGRESSES - Cancelled	216	___	___	___
39.	HCO PL 26 Nov 61	DIVISION 6 PUBLIC REG				

	REINSTATED - Cancelled. See BPL 1 Dec 72 IV PUBLIC REG POST SIMPLIFIED AND STREAMLINED.	230	___	___	___
40.	HCO PL 28 May 59 TO ALL HCO FRANCHISE OFFICES - Cancelled	248	___	___	___
41.	HCO PL 18 Jun 59 CORRECTION OF HCO POL LETTER OF 28 MAY 59 - Cancelled	250	___	___	___
42.	HCO PL 10 Aug 59 FRANCHISE 10% TO WW - Cancelled	253	___	___	___
43.	HCO PL 3 Sep 59 MAILINGS - Cancelled	253	___	___	___
44.	HCO PL 3 Sep 59 HCO SECRETARIES	253	___	___	___
45.	HCO PL 15 Jun 62 CURRENT FRANCHISE POLICY - Cancelled	255	___	___	___
46.	HCO PL 26 Jun 62 RELATIONS WITH FIELD - Cancelled	256	___	___	___
47.	HCO PL 4 Jul 62 MIXING SCIENTOLOGY WITH VARIOUS OTHER PRACTISES - Cancelled. See HCO PL 7 Mar 65 Iss II CERTIFICATE CANCELLATION and HCO PL 23 Dec 65 SUPPRESSIVE ACTS	256	___	___	___
48.	HCO PL 27 Sep 62 A RESUME OF FRANCHISE POLICY - Cancelled	257	___	___	___
49.	HCO PL 26 Jun 63 A RESUME OF FRANCHISE POLICY - Cancelled	259	___	___	___
50.	HCO PL 18 Mar 64 CALIFORNIA FRANCHISE - Cancelled. See BPL 24 Sep 73 RELIGION - ALL MINISTERS	262	___	___	___

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51.	HCO PL 16 Jun 64 FRANCHISE - WHAT IS IT AND WHO MAY HAVE IT - Cancelled	263	___	___	___
52.	HCO PL 20 Apr 68 FRANCHISE - Cancelled	278	___	___	___
53.	HCO PL 3 Apr 69 FRANCHISE SECTION WW - Cancelled	281	___	___	___
54.	HCO PL 13 May 69 CRAMMING SECTION - SERVICE TO TRAINED				

		AUDITORS - Cancelled & replaced by HCO PL 10 Nov 65 CRAMMING SECTION	282	—	—	—
55.	HCO PL 8 Jul 69	FRANCHISE - WHO MAY HAVE ONE - Cancelled	282	—	—	—
56.	HCO PL 20 Mar 64	DISTRICT OFFICE AND ORG CONTROL - Cancelled	303	—	—	—
57.	HCO PL 17 Feb 68	FIELD STAFF MEMBER COMMISSIONS - Cancelled. See BPL 7 Sep 73R Iss II FSM COMMISSIONS PAYMENT OF.	344	—	—	—
58.	HCO PL 28 Aug 59	ATTENTION ALL GROUP SECRETARIES - Cancelled	354	—	—	—
59.	HCO PL 22 Apr 60	GROUP SECRETARY - Cancelled	354	—	—	—
60.	HCO PL 24 Jul 69	THE GROUPS COMMUNICATOR Cancelled	356	—	—	—
61.	HCO PL 14 Dec 68	GUNG-HO GROUP COURSES Cancelled	368	—	—	—
62.	HCO PL 2 Jun 71	TOURS ORG BOARD - Cancelled	446	—	—	—
63.	HCO PL 17 Feb 72	TOURS - Cancelled	452	—	—	—
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66.				—	—	—
67.				—	—	—

B. REISSUED AS BPLS:

1.	HCO PL 2 Nov 67	DISTRIBUTION DIVISION DEPARTMENTS OF PUBLIC INFORMATION, CLEARING AND SUCCESS - Revised and reissued as BPL 21 Oct 75, same title	—	—	—
2.	HCO PL 30 Jan 69	PUBLIC DIVISIONS ORG BOARD, revised and reissued as BPL 15 Oct 75, same title	—	—	—
3.	HCO PL 28 Aug 70	AUDITORS ASSOCIATION, Revised and reissued as BPL 16 Jan 75, same title	—	—	—
4.	HCO PL 5 Aug 71	FEBC DIV 6 ORG BOARD AMENDMENT - BPL status	—	—	—

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5. HCO PL 28 Nov 71	PUBLIC DIVISION STATISTICS - BPL Status	— — —
6. HCO PL 24 Apr 68	DIVISION 6 DISTRIBUTION - BPL status	— — —
7. HCO PL 12 Aug 68	REASON WHY DIV 6's DON'T FUNCTION, Reissued as BPL 24 Jul 75, same title	— — —
8. HCO PL 9 Jan 69	BOOK AND FILM FESTIVALS - BPL status	— — —
9. HCO PL 31 Mar 69	PUBLIC DIVISIONS STAFFING QUALIFICATIONS - BPL status	— — —
10. HCO PL 7 Apr 69	DIV 6 PINS - BPL status	— — —
11. HCO PL 20 May 70	GUARDIAN PUBLIC RELATIONSHIPS, Reissued as BPL 29 Apr 75, same title	— — —
12. HCO PL 25 Apr 69	VALIDATION OF UP STATISTICS, Revised and reissued as BPL 9 Sep 75, same title	— — —
13. HCO PL 24 Jul 69	PUBLIC DIVISIONS BOOK DISTRIBUTION UNIT - BPL status	— — —
14. HCO PL 28 Sep 61	AUTO-EVALUATION SLIPS, Revised and reissued as BPL 26 Aug 75, same title	— — —
15. HCO PL 4 Jul 63	METER DEMONSTRATION BOOTH HAT, Reissued as BPL 5 Aug 75, same title	— — —
16. HCO PL 10 Feb 67	TAPE AND FILM PRESENTATION, Revised and reissued as BPL 26 Jun 75, same title	— — —
17. HCO PL 1 Apr 68	TAPE PLAYBACK FIDELITY, Reissued as BPL 5 Aug 75, same title	— — —
18. HCO PL 20 Dec 69	MICROPHONE HANDLING, Reissued as BPL 6 Aug 75, same title	— — —
19. HCO PL 3 Jul 71	REGISTRATION CHANGE - NEW NAMES TO C/F CHANGE - - BPL status	— — —

20.	HCO	PL	20 Feb 69	MATERIALS TO FRANCHISES, Revised and reissued as BPL 27 Jun 75, title change to MATERIALS TO MISSIONS	—	—	—
21.	HCO	PL	20 Nov 69	LEGAL ASPECTS, MISSIONS Revised and reissued as BPL 11 Aug 75, same title	—	—	—
22.	HCO	PL	12 Apr 71	MISSION DESIGNATION, Reissued as BPL 26 Apr 75, same title	—	—	—

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23.	HCO	PL	1 May 71	CENTER MAGAZINE POLICY Revised and reissued as BPL 5 Aug 75, Same title	—	—	—
24.	HCO	PL	9 May 71	MISSION CLOSURES Revised and reissued as BPL 1 May 75, same title	—	—	—
25.	HCO	PL	11 May 71	MISSION APPLICATION AND AGREEMENT, Reissued as BPL 2 Jul 75, same title	—	—	—
26.	HCO	PL	17 May 71	MISSION ISSUES, Reissued as BPL 15 Jul 75, same title	—	—	—
27.	HCO	PL	17 Oct 71	INTER-ORG DISTANCES Reissued as BPL 28 Jun 75, same title	—	—	—
28.	HCO	PL	20 Sep 71	MISSION, BASIC DEFINITION OF, Revised and reissued as BPL 26 Apr 75, same title	—	—	—
29.	HCO	PL	20 Sep 71	ADVANTAGES OF MISSIONS Reissued as BPL 16 Jul 75, same title	—	—	—
30.	HCO	PL	23 Dec 66	FIELD STAFF MEMBER COMMISSIONS, Revised and reissued as BPL 14 Aug 75, same title	—	—	—
31.	HCO	PL	9 Jan 67	FSM SYSTEM ADMINISTRATION IN ORGANIZATIONS, Revised and reissued	—	—	—

		as BPL 25 Aug 75, same title	— — —
32.	HCO PL 23 Apr 68	THE FSM OF THE YEAR Revised and reissued as BPL 19 Jul 75, same title	— — —
33.	HCO PL 31 Jan 71	FSM CONTEST AWARDS Reissued as BPL 23 Jul 75, same title	— — —
34.	HCO PL 24 Nov 68	THE GROUPS OFFICER Revised and reissued as BPL 13 Jul 75, same title	— — —
35.	HCO PL 14 Dec 68	HOW TO REGISTER GUNG- HO GROUPS, Revised and reissued as BPL 22 Jul 75 - title change to: HOW TO REGISTER GROUPS AND GUNG-HO GROUPS	— — —
36.	HCO PL 18 Dec 68	WARNING - GUNG-HO GROUPS Revised and reissued as BPL 4 Sep 75, same title	— — —
37.	HCO PL 1 Jun 69	THE MOST FUNDAMENTAL ERRORS, Reissued as BPL 7 Aug 75, same title	— — —

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38.	HCO PL 25 Jul 69	DIANETIC COUNSELLING GROUP SERIES NO. 1 INTRODUCTION, Revised and reissued as BPL 3 Sep 75 DCG Series No. 1R, same title	— — —
39.	HCO PL 25 Jul 69 (Iss II)	DIANETIC COUNSELLING GROUP SERIES NO. 2 PURPOSE, Revised and reissued as BPL 3 Sep 75, DCG Series No. 2R, same title	— — —
40.	HCO PL 4 Jul 69 (Iss III)	DIANETIC COUNSELLING GROUP SERIES NO. 3R DIANETIC COUNSELLING GROUPS AND SCIENTOLOGY ORGANIZATIONS, Revised and reissued as BPL 3	— — —

		Sep 75, DCG Series No. 3R, same title	— — —
41.	HCO PL 4 Jul 69 (Iss IV)	DIANETIC COUNSELLING GROUP SERIES NO. 4 STAGES OF FORMING, INCREASING AND EXPANDING A DIANETIC COUNSELLING GROUP, Revised and reissued as BPL 4 Sep 75 DCG Series No. 8 (note change of Series No.), same title	— — —
42.	HCO PL 25 Jul 69 (Iss V)	DIANETIC COUNSELLING GROUP SERIES NO. 5 GROUP FORMATION, Revised and reissued as BPL 4 Sep 75 DCG Series No. 9 (note change of Series No.) same title	— — —
43.	HCO PL 4 Jul 69 (Iss VI)	DIANETIC COUNSELLING GROUP SERIES NO. 6 THE ORG BOARD, Revised and reissued as BPL 4 Sep 75, DCG Series No. 7 (Note change of Series No.), same title	— — —
44.	HCO PL 4 Jul 69 (Iss VII)	DIANETIC COUNSELLING GROUP SERIES NO. 7 COMMUNICATION SYSTEM Revised and reissued as BPL 3 Sep 75, DCG No 10 (Note change of Series No.), same title	— — —
45.	HCO PL 28 Apr 70	THE DIANETIC COUNSELLING GROUP PROGRAMME, Revised and reissued as BPL 25 May 75, DCG Series No. 4, same title. Also see BPL 1 Oct 70RA DIANETIC COUNSELLING GROUP SERIES No. 6 THE DIANETIC COUNSELLING GROUP PROGRAMME LEGAL	— — —

BPL 14 Nov 73RA
Issue V
Rev 12 Dec 76

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46. HCO PL 15 Jun 72 PR SERIES 11 PR AREA

CONTROL - THREE GRADES
OF PR, Reissued as BPL
5 Jul 75, same title

47. HCO PL 5 Dec 71 PR SERIES 13 HOW TO DO A
PR SURVEY, Reissued as BPL
5 Sep 75, same title
48. HCO PL 7 Jan 72 PR SERIES 14 CREATING
SURVEY QUESTIONS, Revised
and reissued as BPL 9 Sep
75, same title
49. HCO PL 25 Jan 72 PR SERIES 15 POPULATION
SURVEYS, Reissued as BPL
5 Sep 75, same title
50. HCO PL 15 Sep 71 PURPOSE AND STATISTICS
OF A TOUR MEMBER,
Revised and reissued as
BPL 15 Oct 75, same
title

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C. REVISION OF HCO PLS:

1. HCO PL 26 Mar 65 FIELD STAFF MEMBERS
(Iss II) Revised 10 Nov 66, same
title
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5.
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ATTEST

- A. I attest that I have fully completed the above checksheet
and know and can apply the policy materials of the
Distribution Division.

Signed: _____
STUDENT

- B. I attest that the above named student has fully completed
the checksheet and knows and can apply the data.

Signed: _____
SUPERVISOR

- C. 1. The above named student has attested to: (a) properly enrolled on course, (b) has signed a no-charge invoice for 2 1/2 or 5 year contracted staff or paid in full for non-contracted staff or public, (c) has studied and understands all the materials on the checksheet, (d) has done the drills called for on the checksheet, (e) can produce the result required of the course.
2. In the case of a Distribution Division staff member, he/she has been awarded the Staff Status III certificate.
3. In the case of other divisional staff or public students, the completion of this portion of the OEC has been logged as a completion.
4. If this checksheet completes the full study and completion of all OEC checksheets, the student has been awarded his OEC Certificate (Provisional) which will be validated as a full certificate with a Gold Seal when all Internships for all OEC Checksheets have been successfully completed and attested to.

Signed: _____
CERTS & AWARDS

- D. CONDITIONAL: If the student has not yet completed his Student Hat and Method I Word Clearing, an exam is fully passed in Qual on the materials of the checksheet.

Signed: _____
DIR VALIDITY

Send to Student Admin for filing.

Aide

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Revised by
W/O Louise Kelly
Flag Mission 1710 I/C for
Training & Services Bureau

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